



January - Statement Recap – 2019

Schedule of Revenues and Expenses

- Revenue Overview

- January program revenue were under budget by \$91,800 for the month. The reason for being under budget was due to the weather at the end of January that caused shift cancelations and clients not coming in due to the weather.
- January vocational revenue were over budget by \$1,900. Community crews revenue was under budget by \$4,100; shred revenue over budget by \$12,200; and Thriftworks! revenue under budget by \$2,600.
- January donation revenue were under budget by \$40,000. Keep in mind that donation revenue is annualized and is effected by when grants, events and appeals occur during the year.

- Expenses

- Staff wages/payroll taxes were under budget by \$5,300. We still have a large amount of open positions which causes overtime to be incurred to have the correct amount of coverage.
- Health Insurance/Life Benefits were under budget by \$35,200. January had no large claims paid.
- Public Relations was under budget by \$7,800. This is due to advertising being cut back as we assess which direction our advertising focus is going to be in 2019.
- Transportation costs were under budget by \$5,000. The shortage was due to lower contracted transportation which were a result of weather closures.
- Professional fees were under budget by \$5,800. The fees will start to increase once the audits are completed

All other areas are very comparable to the 2019 budget line items.