



## March - Statement Recap – 2019

### Schedule of Revenues and Expenses

#### - Revenue Overview

- March program revenue was under \$36,509 for the month and under budget for the year by \$203,367. The reason being under budget is the amount of days and partial days that WACOSA was closed due to weather. Vocational Rehab Services is over year to date budget by \$34,151.
- March vocational revenue was over budget by \$19,364 for the month and over budget \$16,038 for the year. Year to date community crew revenue was under budget by \$10,365; production revenue was over by \$29,110; shred revenue was under budget by \$1,060; and Thriftworks! revenue was under budget by \$1,228.
- March donation revenue was under budget by \$33,138 for the month and under budget by \$113,682 for the year. The budget amounts which are annualized, include income for the fundraising event that will be held in late summer and also grants that are collected throughout the year. The two 5310 Grants should be received sometime in July.

#### - Expenses

- Staff wages and costs (includes health/life benefits) were under budget by \$110,056 for the month of March and under budget year to date by \$186,907. The reason for the decrease was due to the many open positions that we currently have open. We are working to fill these positions but it's not an easy task.
- Health Insurance/Life Benefits for March were under budget by \$39,010 and under budget for the year by \$86,104. The year to date decrease was due to going to one higher deductible plan across the board.
- Client Wages and Cost were over budget by \$4,486 for the month of March and over budget by \$1,861 year to date.
- Building and Equipment Costs were under budget by \$12,254 for the month of March and under budget year to date by \$5,537. Building Supplies were down for the month of March by \$1,264; Building and Ground Maintenance was under budget by \$1,635.
- Vehicle Fuel for the year was under budget by \$12,626 This may change during the summer months as fuel costs increase
- Vehicle Maintenance is over budget for the year by \$6,579 due to some accidents that have occurred and vehicle up keep on our older fleet vehicles.
- Professional Fees were over budget by \$2,334 for March and under budget by \$10,951 for the year. Professional fees will even out after all the audits are accounted for.