## 2019 WACOSA Metrics

June

<u>Indicator</u>							YTD
Number of persons	s served -		612				NA
New in-house work opportunities -			10				89
Total in-house jobs produced -			71				587
Turnover:							
	<b>Company</b>	<u>2019</u>	<u>2018</u>	<u>DSPs</u>	<u> 2019</u>	<u>2018</u>	
	February	2.42%	1.96%	Februar	y 3.53%	2.88%	
	March	1.78%	1.94%	March	2.08%	2.34%	
	April	1.75%	1.89%	April	2.08%	2.27%	
	May	2.10%	1.28%	May	2.08%	1.47%	
	<u>June</u>	<u>1.37%</u>	3.92%	<u>June</u>	1.36%	3.76%	
	YTD	10.77%	11.76%	YTD	11.64%	12.78%	

2018 - 18 Terms (167 active employees)2019 - 18 Terms (153 active employees)

		<u>Budget</u>	<u>Acutal</u>	<u>Budget</u>	<u>Acutal</u>
•	ThriftWorks revenue vs. budget –	\$29,985	\$33,241	\$184,712	\$188,908
•	DocuShred revenue vs. budget -	\$16,389	\$19,828	\$106,102	\$111,075