

## WACOSA

### Summarized Statement of Financial Position and Financial Activities

As of August 31, 2019

#### Statements of Financial Position - Balance Sheet

	August 31, 2019	Last Year	Year-to-Date Increase (Decrease) Between Years
<b>ASSETS</b>			
Cash and Cash Equivalents	642,939.53	899,772.63	(256,833.10)
Investments	3,381,561.41	3,295,308.76	86,252.65
Accounts Receivable - Electrolux	570,984.85	498,866.99	72,117.86
Other Current Assets	1,292,341.04	1,020,630.89	271,710.15
Net Property, Equip. Financing	5,409,428.13	4,654,588.68	754,839.45
<b>Total Assets</b>	<b>11,297,254.96</b>	<b>10,369,167.95</b>	<b>928,087.01</b>
<b>LIABILITIES AND NET ASSETS</b>			
Current Maturities of Notes	103,184.53	87,740.10	15,444.43
Accounts Payable	90,396.25	76,274.38	14,121.87
Accounts Payable - Electrolux	623,512.50	574,082.06	49,430.44
Other Accrued Expenditures	629,563.16	577,652.05	51,911.11
Notes Payable, Net of Current	1,118,847.95	1,167,260.92	(48,412.97)
<b>Total Liabilities</b>	<b>2,565,504.39</b>	<b>2,483,009.51</b>	<b>82,494.88</b>
<b>NET ASSETS</b>			
Designated Funds	4,271,191.00	4,206,670.00	64,521.00
Unrestricted Fund Balance	3,676,694.45	3,135,922.77	540,771.68
Current Year Income	368,118.66	270,402.28	97,716.38
Restricted Assets	415,746.46	273,163.39	142,583.07
<b>Total Net Assets</b>	<b>8,731,750.57</b>	<b>7,886,158.44</b>	<b>845,592.13</b>
<b>Total Liabilities &amp; Net Assets</b>	<b>11,297,254.96</b>	<b>10,369,167.95</b>	<b>928,087.01</b>

#### Statement of Financial Activity - Income Statement

	Year-to-Date Actual	Year-to-Date Budget	Last Year At This Time	Year-to-Date Budget Variance Over (Under)
<b>REVENUE &amp; SUPPORT</b>				
Program Service Income	4,691,101.82	4,831,848.51	4,277,348.30	(140,746.69)
Vocational (Business) Income	1,292,904.68	1,200,690.84	1,214,555.23	92,213.84
Contributions	296,975.46	410,866.72	196,503.36	(113,891.26)
Investment Income	77,234.25	29,000.00	14,926.80	48,234.25
Miscellaneous Income	(12,096.99)	4,000.00	7,687.42	(16,096.99)
<b>Total Income</b>	<b>6,346,119.22</b>	<b>6,476,406.07</b>	<b>5,711,021.11</b>	<b>(130,286.85)</b>
<b>EXPENDITURES</b>				
Cost of Goods Sold	(2,136.25)	1,133.36	(743.40)	(3,269.61)
Staff Wages & Related Costs	4,089,196.65	4,428,874.00	3,695,533.89	(339,677.35)
Client Wages & Related Costs	742,596.29	724,647.00	721,266.41	17,949.29
Program & Office Supplies	68,511.06	83,133.20	62,659.92	(14,622.14)
Building & Equipment Costs	292,587.57	348,238.56	286,080.64	(55,650.99)
Advertising & Public Relations	40,158.78	79,526.36	32,278.78	(39,367.58)
Transportation Costs	320,999.40	353,338.44	310,109.45	(32,339.04)
Miscellaneous Other Expenses	161,913.86	139,188.00	107,970.38	22,725.86
Depreciation Expense	264,173.20	287,083.28	225,462.76	(22,910.08)
<b>Total Expenses</b>	<b>5,978,000.56</b>	<b>6,445,162.20</b>	<b>5,440,618.83</b>	<b>(467,161.64)</b>
<b>CHANGE IN NET ASSETS</b>	<b>368,118.66</b>	<b>31,243.87</b>	<b>270,402.28</b>	<b>336,874.79</b>

**WACOSA**  
Statement of Cash Flow  
For the Period(s) Then Ended

	Month Ended 8/3/2019	Current Year To-Date 8/3/2019	Prior Year 12/31/2018
<b>Cash Flow - Operating Activities</b>			
Change in Asset - Net Income (Loss)	\$ 53,488	\$ 368,119	\$ 852,883
Depreciation & Amortization	35,496	264,173	352,627
Net Unrealized (Gain) Loss on Investments	(6,177)	(31,923)	23,064
In-Kind Donations - Effecting Balance Sheet Only	-	-	(649,054)
Realized (Gain) Loss on Sale of Investments	(11)	(1,550)	7,115
(Gain) Loss on Sale of Property and Equipment	16,595	16,595	(4,500)
Property Taxes Paid with Financing	-	-	-
(Increase) Decrease in			
Accounts Receivable Program	(71,016)	(321,693)	12,574
Accounts Receivable Vocational, Net	4,986	(36,651)	(48,121)
Accounts Receivable Electrolux	(118,825)	(220,444)	80,992
Other Receivables	(130)	(236)	(1,097)
Inventory ( <i>majority is Electrolux activity</i> )	(50,060)	(29,007)	(39,660)
Prepaid Expenses	912	(11,692)	(5,243)
Increase (Decrease) in			
Accounts Payable	(18,152)	(81,074)	(1,173)
Accrued Expenses	-	-	(1,218)
Inventory Payable - Electrolux	164,956	300,299	(45,429)
Salaries and Related Benefits Payable ( <i>Including Accrued Vacation</i> )	(34,343)	22,368	63,517
Net Cash Provided (Used) by Operating Activities	<u>(22,281)</u>	<u>237,284</u>	<u>597,277</u>
<b>Cash Flows - Investing Activities</b>			
Purchase of Property and Equipment	(23,275)	(206,397)	(634,137)
Proceeds from Disposal of Property and Equipment	2,400	2,400	4,500
Change in Construction in Process Costs	12,040	(2,020)	71,948
Balance of Change in Construction In Process - Escrow Account	-	-	-
Balance of Change in Construction Payable	-	-	-
Change in Accrued Investment Interest	-	(315)	2,473
Reinvestments in Bremer Money Markets	(499)	(4,366)	(5,601)
Reinvestments in Investment Money Market	(13,594)	(46,769)	(59,330)
Proceeds from Sale of Investments	630	462,952	765,772
Purchase of Investments	(76,820)	(392,339)	(817,554)
Purchase of Investments - Reinvested Dividends	-	-	-
Change in Investment Money Market - Transfer (from)/to Operating	-	-	-
Change in Investment Money Market - For Sales Proceeds	(630)	(462,952)	(765,772)
Change in Investment Money Market - For Interest paid on Purchase of Bonds	-	315	(2,473)
Change in Investment Money Market - For Purchase of Investments	76,820	392,339	817,554
Change in Investments - For Investment Fee	931	7,373	10,806
Net Cash Provided (Used) by Investing Activities	<u>(21,998)</u>	<u>(249,778)</u>	<u>(611,814)</u>
<b>Cash Flows - Financing Activities</b>			
Repayment of Long Term Debt	(5,376)	(43,104)	(60,307)
Vehicle Lease Payable	(3,197)	(25,265)	40,977
Net Cash Provided (Used) by Financing Activities	<u>(8,573)</u>	<u>(68,369)</u>	<u>(19,331)</u>
Net Increase (Decrease) in Cash and Cash Equivalents	<u>(52,851)</u>	<u>(80,863)</u>	<u>(33,868)</u>
Cash and Cash Equivalents - Beginning of Period	<u>695,790</u>	<u>612,126</u>	<u>612,126</u>
Cash and Cash Equivalents - End of Period	<u>\$ 642,939</u>	<u>\$ 531,263</u>	<u>\$ 578,258</u>

**Additional Explanation:**

\*See narrative report for year's activity.

# WACOSA

## Summarized Statement of Programs and Vocational (Business) Activities As of August 31, 2019

	South Program				North Program			
	Year-to-Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)	Year-to-Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)
<b>REVENUE &amp; SUPPORT</b>								
Program Service Income	2,464,584.32	2,647,949.51	2,633,985.70	(183,365.19)	712,952.19	720,733.41	711,707.46	(7,781.22)
<b>Total Income</b>	<b>2,464,584.32</b>	<b>2,647,949.51</b>	<b>2,633,985.70</b>	<b>(183,365.19)</b>	<b>712,952.19</b>	<b>720,733.41</b>	<b>711,707.46</b>	<b>(7,781.22)</b>
<b>EXPENDITURES</b>								
Cost of Goods Sold	-	-	-	-	-	-	-	-
Staff Wages & Related Costs	1,827,014.30	1,909,381.36	1,673,228.79	(82,367.06)	503,332.49	617,155.00	548,767.98	(113,822.51)
Client Wages & Related Costs	32,031.43	32,777.00	32,881.81	(745.57)	177.59	213.00	202.59	(35.41)
Program & Office Supplies	13,511.70	15,333.36	11,635.25	(1,821.66)	7,831.58	6,666.64	2,774.92	1,164.94
Building & Equipment Costs	62,609.03	59,598.80	64,662.93	3,010.23	24,648.22	27,606.96	20,056.52	(2,958.74)
Advertising & Public Relations	153.46	7,121.36	249.98	(6,967.90)	53.72	694.56	87.50	(640.84)
Transportation Costs	195,081.91	183,672.36	185,903.69	11,409.55	63,136.53	64,446.32	60,168.57	(1,309.79)
Miscellaneous Other Expenses	3,958.05	11,590.44	4,538.04	(7,632.39)	1,189.66	3,441.36	1,248.85	(2,251.70)
Depr. & Amort. Expense	84,648.55	78,632.00	68,544.99	6,016.55	26,932.65	24,457.36	21,849.07	2,475.29
<b>Total Expenses</b>	<b>2,219,008.43</b>	<b>2,298,106.68</b>	<b>2,041,645.48</b>	<b>(79,098.25)</b>	<b>627,302.44</b>	<b>744,681.20</b>	<b>655,156.00</b>	<b>(117,378.76)</b>
<b>CHANGE IN NET ASSETS</b>	<b>245,575.89</b>	<b>349,842.83</b>	<b>592,340.22</b>	<b>(104,266.94)</b>	<b>85,649.75</b>	<b>(23,947.79)</b>	<b>56,551.46</b>	<b>109,597.54</b>
Percent of Program Gross Income	1164.35%				336.82%			
Percent of Program Net Income	241.61%				84.27%			
Percent of Total Net Income	66.71%				23.27%			
	Seniors Program				1st Ave Program			
	Year-to-Date Actual	Year-to-Date Budget	Last Year This Time	Year-to-Date Budget Variance Over (Under)	Year-to-Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)
<b>REVENUE &amp; SUPPORT</b>								
Program Service Income	260,885.13	278,367.04	275,287.11	(17,481.91)	592,062.40	499,027.73	-	93,034.67
<b>Total Income</b>	<b>260,885.13</b>	<b>278,367.04</b>	<b>275,287.11</b>	<b>(17,481.91)</b>	<b>592,062.40</b>	<b>499,027.73</b>	<b>0.00</b>	<b>93,034.67</b>
<b>EXPENDITURES</b>								
Cost of Goods Sold	-	-	-	-	-	-	-	-
Staff Wages & Related Costs	167,981.00	190,032.96	155,571.39	(22,051.96)	234,718.63	323,878.64	-	(89,160.01)
Client Wages & Related Costs	-	-	-	-	63.31	42.00	-	21.31
Program & Office Supplies	6,520.71	6,666.64	3,267.34	(145.93)	4,045.52	6,666.64	-	(2,621.12)
Building & Equipment Costs	8,237.43	14,012.96	8,774.92	(5,775.53)	17,598.51	34,408.00	-	(16,809.49)
Advertising & Public Relations	15.87	854.96	25.85	(839.09)	-	1,392.40	-	(1,392.40)
Transportation Costs	22,300.65	21,816.88	21,255.88	483.77	1,072.50	29,998.24	-	(28,925.74)
Miscellaneous Other Expenses	663.99	1,722.00	907.29	(1,058.01)	100.00	2,653.36	-	(2,553.36)
Depr. & Amort. Expense	6,086.88	5,798.00	4,659.89	288.88	163.36	6,685.36	-	(6,522.00)
<b>Total Expenses</b>	<b>211,806.53</b>	<b>240,904.40</b>	<b>194,462.56</b>	<b>(29,097.87)</b>	<b>257,761.83</b>	<b>405,724.64</b>	<b>0.00</b>	<b>(147,962.81)</b>
<b>CHANGE IN NET ASSETS</b>	<b>49,078.60</b>	<b>37,462.64</b>	<b>80,824.55</b>	<b>11,615.96</b>	<b>334,300.57</b>	<b>93,303.09</b>	<b>-</b>	<b>240,997.48</b>
Percent of Program Gross Income	123.25%				279.71%			
Percent of Program Net Income	48.29%				328.91%			
	13.33%				90.81%			

**WACOSA**  
Summarized Statement of Programs and Vocational (Business) Activities  
As of August 31, 2019

	Sauk Centre DT&H Program				Sauk Centre EE Program			
	Year-to-Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)	Year-to-Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)
<b>REVENUE &amp; SUPPORT</b>								
Program Service Income	448,947.10	486,969.30	476,874.48	(38,022.20)	211,670.68	198,801.52	179,493.55	12,869.16
<b>Total Income</b>	<b>448,947.10</b>	<b>486,969.30</b>	<b>476,874.48</b>	<b>(38,022.20)</b>	<b>211,670.68</b>	<b>198,801.52</b>	<b>179,493.55</b>	<b>12,869.16</b>
<b>EXPENDITURES</b>								
Cost of Goods Sold	-	-	-	-	-	-	-	0.00
Staff Wages & Related Costs	254,352.01	237,774.60	231,663.75	16,577.41	97,470.71	132,430.16	103,049.38	(34,959.45)
Client Wages & Related Costs	2,975.49	3,263.00	3,240.82	(287.51)	1,413.45	1,242.00	1,025.55	171.45
Program & Office Supplies	2,378.88	1,666.64	1,466.45	712.24	870.08	666.64	536.35	203.44
Building & Equipment Costs	23,057.06	28,814.28	26,606.18	(5,757.22)	9,287.31	11,200.56	9,468.57	(1,913.25)
Advertising & Public Relations	19.70	1,339.36	32.09	(1,319.66)	11.01	581.76	17.93	(570.75)
Transportation Costs	28,690.10	29,996.24	26,022.81	(1,306.14)	-	8,747.60	0.00	(8,747.60)
Miscellaneous Other Expenses	696.91	2,463.28	788.04	(1,766.37)	415.71	1,182.64	452.93	(766.93)
Depr. & Amort. Expense	9,803.38	9,402.64	8,112.15	400.74	562.94	590.64	685.45	(27.70)
<b>Total Expenses</b>	<b>321,973.53</b>	<b>314,720.04</b>	<b>297,932.29</b>	<b>7,253.49</b>	<b>110,031.21</b>	<b>156,642.00</b>	<b>115,236.16</b>	<b>(46,610.79)</b>
<b>CHANGE IN NET ASSETS</b>	<b>126,973.57</b>	<b>172,249.26</b>	<b>178,942.19</b>	<b>(45,275.69)</b>	<b>101,639.47</b>	<b>42,159.52</b>	<b>64,257.39</b>	<b>59,479.95</b>
Percent of Program Gross Income	212.10%				100.00%			
Percent of Program Net Income	124.93%				100.00%			
Percent of Total Net Income	34.49%				27.61%			

	Total Program Income			
	Year-to-Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)
<b>REVENUE &amp; SUPPORT</b>				
Program Service Income	4,691,101.82	4,831,848.51	4,277,348.30	(140,746.69)
<b>Total Income</b>	<b>4,691,101.82</b>	<b>4,831,848.51</b>	<b>4,277,348.30</b>	<b>(140,746.69)</b>
<b>EXPENDITURES</b>				
Cost of Goods Sold	0.00	0.00	0.00	0.00
Staff Wages & Related Costs	3,084,869.14	3,410,652.72	2,712,281.29	(325,783.58)
Client Wages & Related Costs	36,661.27	37,537.00	37,350.77	(875.73)
Program & Office Supplies	35,158.47	37,666.56	19,680.31	(2,508.09)
Building & Equipment Costs	145,437.56	175,641.56	129,569.12	(30,204.00)
Advertising & Public Relations	253.76	11,984.40	413.35	(11,730.64)
Transportation Costs	310,281.69	338,677.64	293,350.95	(28,395.95)
Miscellaneous Other Expenses	7,024.32	23,053.08	7,935.15	(16,028.76)
Depr. & Amort. Expense	128,197.76	125,566.00	103,851.55	2,631.76
<b>Total Expenses</b>	<b>3,747,883.97</b>	<b>4,160,778.96</b>	<b>3,304,432.49</b>	<b>(412,894.99)</b>
<b>CHANGE IN NET ASSETS</b>	<b>943,217.85</b>	<b>671,069.55</b>	<b>972,915.81</b>	<b>272,148.30</b>
Percent of Program Gross Income	2216.23%			
Percent of Program Net Income	928.00%			
Percent of Total Net Income	256.23%			

	Community Crews				Production			
	Year-to-Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)	Year-to-Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)
<b>REVENUE &amp; SUPPORT</b>								
Vocational (Business) Income	466,112.37	473,719.00	485,294.10	(7,606.63)	367,660.08	285,234.72	309,390.13	82,425.36
<b>Total Income</b>	<b>466,112.37</b>	<b>473,719.00</b>	<b>485,294.10</b>	<b>(7,606.63)</b>	<b>367,660.08</b>	<b>285,234.72</b>	<b>309,390.13</b>	<b>82,425.36</b>
<b>EXPENDITURES</b>								
Cost of Goods Sold	-	-	-	-	(2,136.25)	1,133.36	(743.40)	(3,269.61)
Staff Wages & Related Costs	30,706.96	57,974.72	38,100.56	(27,267.76)	114,678.36	113,104.08	127,146.52	1,574.28
Client Wages & Related Costs	336,699.75	350,675.00	357,235.73	(13,975.25)	238,329.99	208,592.00	202,180.09	29,737.99
Program & Office Supplies	4,668.04	7,666.64	7,769.96	(2,998.60)	12,303.81	20,800.00	19,382.49	(8,496.19)
Building & Equipment Costs	3,590.53	6,756.16	5,928.12	(3,165.63)	46,005.34	43,315.04	44,726.79	2,690.30
Advertising & Public Relations	6.52	33.60	10.62	(27.08)	897.96	1,766.16	431.00	(868.20)
Transportation Costs	-	-	-	-	7,431.52	14,660.80	14,017.16	(7,229.28)
Miscellaneous Other Expenses	357.72	672.00	348.26	(314.28)	309.42	418.68	292.71	(109.26)
Depr. & Amort. Expense	796.56	868.00	796.56	(71.44)	31,655.98	32,100.72	31,900.67	(444.74)
<b>Total Expenses</b>	<b>376,826.08</b>	<b>424,646.12</b>	<b>410,189.81</b>	<b>(47,820.04)</b>	<b>449,476.13</b>	<b>435,890.84</b>	<b>439,334.03</b>	<b>13,585.29</b>
<b>CHANGE IN NET ASSETS</b>	<b>89,286.29</b>	<b>49,072.88</b>	<b>75,104.29</b>	<b>40,213.41</b>	<b>(81,816.05)</b>	<b>(150,656.12)</b>	<b>(129,943.90)</b>	<b>68,840.07</b>
Percent of Vocational Gross Income	36.05%				28.44%			
Percent of Vocational Net Income	1323.78%				-1213.03%			
Percent of Total Net Income	24.25%				-22.23%			

**WACOSA**  
Summarized Statement of Programs and Vocational (Business) Activities  
As of August 31, 2019

	ThriftyWorks!				DocuShred			
	Year-to Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)	Year-to Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)
<b>REVENUE &amp; SUPPORT</b>								
Program Service Income	-	-	-	-	-	-	-	-
Vocational (Business) Income	255,695.59	245,883.45	222,711.08	9,812.14	203,436.64	195,853.67	197,159.92	7,582.97
Contributions	-	-	-	-	-	-	-	-
<b>Total Income</b>	<b>255,695.59</b>	<b>245,883.45</b>	<b>222,711.08</b>	<b>9,812.14</b>	<b>203,436.64</b>	<b>195,853.67</b>	<b>197,159.92</b>	<b>7,582.97</b>
<b>EXPENDITURES</b>								
Cost of Goods Sold	-	-	-	-	-	-	-	-
Staff Wages & Related Costs	165,886.38	135,578.44	139,303.31	30,307.94	49,489.41	38,564.00	49,870.91	10,925.41
Client Wages & Related Costs	37,314.15	36,898.00	33,645.52	416.15	93,591.13	90,915.00	90,810.92	2,676.13
Program & Office Supplies	2,884.59	2,333.36	2,346.43	551.23	1,719.44	2,666.64	3,033.23	(947.20)
Building & Equipment Costs	44,516.16	49,251.60	46,709.77	(4,735.44)	16,655.63	19,082.64	16,225.96	(2,427.01)
Advertising & Public Relations	12,721.71	21,048.88	10,644.50	(8,327.17)	2,387.47	7,690.08	1,958.37	(5,302.61)
Transportation Costs	-	-	-	-	3,286.19	-	2,741.34	3,286.19
Miscellaneous Other Expenses	5,868.32	329.36	4,726.52	5,538.96	3,073.27	1,726.64	2,385.50	1,346.63
Depr. & Amort. Expense	24,016.44	29,172.00	22,596.32	(5,155.56)	9,936.97	21,047.36	15,023.53	(11,110.39)
<b>Total Expenses</b>	<b>293,207.75</b>	<b>274,611.64</b>	<b>259,972.37</b>	<b>18,596.11</b>	<b>180,139.51</b>	<b>181,692.36</b>	<b>182,049.76</b>	<b>(1,552.85)</b>
<b>CHANGE IN NET ASSETS</b>	<b>(37,512.16)</b>	<b>(28,728.19)</b>	<b>(37,261.29)</b>	<b>(8,783.97)</b>	<b>23,297.13</b>	<b>14,161.31</b>	<b>15,110.16</b>	<b>9,135.82</b>
Percent of Vocational Gross Income	19.78%				15.73%			
Percent of Vocational Net Income	-556.16%				345.41%			
Percent of Total Net Income	-10.19%				6.33%			

	Total Vocational (Business) Income				Administrative Expense & Fundraising			
	Year-to Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)	Year-to Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)
<b>REVENUE &amp; SUPPORT</b>								
Program Service Income	-	-	-	-	-	-	-	-
Vocational (Business) Income	1,292,904.68	1,200,690.84	1,214,555.23	92,213.84	-	-	-	-
Contributions	-	-	-	-	296,975.46	410,866.72	196,503.36	(113,891.26)
Investment Income	-	-	-	-	77,234.25	29,000.00	14,926.80	48,234.25
Miscellaneous Income	-	-	-	-	(12,096.99)	4,000.00	7,687.42	(16,096.99)
<b>Total Income</b>	<b>1,292,904.68</b>	<b>1,200,690.84</b>	<b>1,214,555.23</b>	<b>92,213.84</b>	<b>362,112.72</b>	<b>443,866.72</b>	<b>219,117.58</b>	<b>(81,754.00)</b>
<b>EXPENDITURES</b>								
Cost of Goods Sold	(2,136.25)	1,133.36	(743.40)	(3,269.61)	-	-	-	-
Staff Wages & Related Costs	360,761.11	345,221.24	354,421.30	15,539.87	643,566.40	673,000.04	628,831.30	(29,433.64)
Client Wages & Related Costs	705,935.02	687,080.00	683,872.26	18,855.02	-	30.00	43.38	(30.00)
Program & Office Supplies	21,575.88	33,466.64	32,532.11	(11,890.76)	11,776.71	12,000.00	10,447.50	(223.29)
Building & Equipment Costs	110,767.66	118,405.44	113,590.64	(7,637.78)	36,382.35	54,191.56	42,920.88	(17,809.21)
Advertising & Public Relations	16,013.66	30,538.72	13,044.49	(14,525.06)	23,891.36	37,003.24	18,820.94	(13,111.88)
Transportation Costs	10,717.71	14,660.80	16,758.50	(3,943.09)	-	-	-	-
Miscellaneous Other Expenses	9,608.73	3,146.68	7,752.99	6,462.05	145,280.81	112,988.24	92,282.24	32,292.57
Depr. & Amort. Expense	66,405.95	83,188.08	70,317.08	(16,782.13)	69,569.49	78,329.20	51,294.13	(8,759.71)
<b>Total Expenses</b>	<b>1,299,649.47</b>	<b>1,316,840.96</b>	<b>1,291,545.97</b>	<b>(17,191.49)</b>	<b>930,467.12</b>	<b>967,542.28</b>	<b>844,640.37</b>	<b>(37,075.16)</b>
<b>CHANGE IN NET ASSETS</b>	<b>(6,744.79)</b>	<b>(116,150.12)</b>	<b>(76,990.74)</b>	<b>109,405.33</b>	<b>(568,354.40)</b>	<b>(523,675.56)</b>	<b>(625,522.79)</b>	<b>(44,678.84)</b>
Percent of Vocational Gross Income	100.00%							
Percent of Total Net Income	-1.83%				-154.39%			
Percent of Total Expenses					15.56%			

# WACOSA

## Summarized Statement of Programs and Vocational (Business) Activities As of August 31, 2019

	Total Activity Year-to-Date			
	Year-to Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)
<b>REVENUE &amp; SUPPORT</b>				
Program Service Income	4,691,101.82	4,831,848.51	4,277,348.30	(140,746.69)
Vocational (Business) Income	1,292,904.68	1,200,690.84	1,214,555.23	92,213.84
Contributions	296,975.46	410,866.72	196,503.36	(113,891.26)
Investment Income	77,234.25	29,000.00	14,926.80	48,234.25
Miscellaneous Income	(12,096.99)	4,000.00	7,687.42	(16,096.99)
<b>Total Income</b>	<b>6,346,119.22</b>	<b>6,476,406.07</b>	<b>5,711,021.11</b>	<b>(130,286.85)</b>
<b>EXPENDITURES</b>				
Cost of Goods Sold	(2,136.25)	1,133.36	(743.40)	(3,269.61)
Staff Wages & Related Costs	4,089,196.65	4,428,874.00	3,695,533.89	(339,677.35)
Client Wages & Related Costs	742,596.29	724,647.00	721,266.41	17,949.29
Program & Office Supplies	68,511.06	83,133.20	62,659.92	(14,622.14)
Building & Equipment Costs	292,587.57	348,238.56	286,080.64	(55,650.99)
Advertising & Public Relations	40,158.78	79,526.36	32,278.78	(39,367.58)
Transportation Costs	320,999.40	353,338.44	310,109.45	(32,339.04)
Miscellaneous Other Expenses	161,913.86	139,188.00	107,970.38	22,725.86
Depr. & Amort. Expense	264,173.20	287,083.28	225,462.76	(22,910.08)
<b>Total Expenses</b>	<b>5,978,000.56</b>	<b>6,445,162.20</b>	<b>5,440,618.83</b>	<b>(467,161.64)</b>
<b>CHANGE IN NET ASSETS</b>	<b>368,118.66</b>	<b>31,243.87</b>	<b>270,402.28</b>	<b>336,874.79</b>