



## August - Statement Recap – 2019

### Schedule of Revenues and Expenses

#### Revenue Overview

- August program revenue was under budget by \$8,400 for the month. We remain under budget for the year by \$141,000. The biggest part of the deficit is in the area of MA and County funding.
- August vocational revenue was over budget by \$4,700 for the month and over budget \$92,000 for the year. Year to date Community Crew Income is under budget by \$14,800; production revenue is over budget by \$70,500; shred revenue was over budget by \$9,500; and Thriftworks! revenue was over budget by \$9,300.
- August donation revenue was under budget by \$40,600 for the month and under budget by \$114,000 for the year.

#### Expense Overview

- Staff wages and costs were under budget by \$72,000 for the month of August and under budget year to date by \$340,000. The reason for the decrease was due to the many open positions that were open and anticipated to be filled and lower than expected insurance claims.
- Net Health Insurance/Life Benefits were over budget for August by \$30,400 and under budget for the year by \$166,000.
- Client wages and costs were under budget for August by \$4,300 and over budget for the year by \$18,000.
- Building and Equipment Costs were under budget for the month of August by \$14,200 and under budget year to date by \$56,000. The subcategories that make up the greatest part of the \$56,000 is Building & Ground Maintenance which is under budget for the year by \$14,000; Equipment under \$1,000 which is under budget for the year by \$32,000; Snow and Lawn Care which is over budget by \$1,200; and Equipment Maintenance which is under budget for the year by \$2,500.
- Advertising and Public Relations were under budget for the year by \$39,000 due to more advertising being done closer to the end of the year for the holiday season.
- Transportation Costs are under budget year to date by \$32,000. Contracted Transportation was under budget by \$11,000; Vehicle Maintenance was over budget by \$13,000 which is due to an aging fleet; and Vehicle Fuel was under budget by \$28,000.
- Professional Fees were over budget by \$27,900 for the year. Those expenses will even out due to some the outstanding audits, tax returns and the CARF survey.