Summarized Statement of Financial Position and Financial Activities As of December 31, 2020

			Year-to-Date
			Increase (Decrease)
	<b>December 31, 2019</b>	Last Year	Between Years
SSETS			
Cash and Cash Equivalents	634,546.63	723,804.18	(89,257.55)
nvestments	3,395,660.96	3,304,327.16	91,333.80
Accounts Receivable - Electrolux	2,823.90	294,215.30	(291,391.40)
Other Current Assets	1,460,192.99	949,386.31	510,806.68
let Property, Equip. Financing	5,295,057.53	5,484,178.89	(189,121.36)
Total Assets	10,788,282.01	10,755,911.84	32,370.17
ABILITIES AND NET ASSETS			
Current Maturities of Notes	106,916.51	103,184.53	3,731.98
ccounts Payable	138,238.93	171,469.96	(33,231.03)
ccounts Payable - Electrolux	897.31	323,213.48	(322,316.17)
ther Accrued Expenditures	623,987.16	607,194.99	16,792.17
otes Payable, Net of Current	1,080,416.84	1,187,216.97	(106,800.13)
Total Liabilities	1,950,456.75	2,392,279.93	(441,823.18)
ET ASSETS			
esignated Funds	4,663,087.00	4,271,191.00	391,896.00
nrestricted Fund Balance	3,295,749.93	3,090,327.77	205,422.16
urrent Year Income	474,193.35	747,875.75	(273,682.40)
estricted Assets	404,794.98	254,237.39	150,557.59
Total Net Assets	8,837,825.26	8,363,631.91	474,193.35
tal Liabilities & Net Assets	10,788,282.01	10,755,911.84	32,370.17

Statement of Financial Activity - Income Statement									
	Year-to-Date Actual	Year-to-Date Budget	Last Year At This Time	Year-to-Date Budget Variance Over (Under)					
REVENUE & SUPPORT									
Program Service Income	7,062,067.62	7,203,847.00	6,376,870.99	(141,779.38)					
Vocational (Business) Income	1,864,546.90	1,790,557.00	1,858,842.70	73,989.90					
Contributions	496,865.29	616,300.00	890,859.29	(119,434.71)					
Investment Income	91,333.80	43,500.00	23,945.20	47,833.80					
Miscellaneous Income	(9,199.64)	6,000.00	11,357.90	(15,199.64)					
Total Income	9,505,613.97	9,660,204.00	9,161,876.08	(154,590.03)					
EXPENDITURES									
Cost of Goods Sold	(2,180.17)	1,700.04	943.42	(3,880.21)					
Staff Wages & Related Costs	6,288,094.13	6,655,619.00	5,772,195.37	(367,524.87)					
Client Wages & Related Costs	1,046,238.21	1,080,398.00	1,052,979.41	(34,159.79)					
Program & Office Supplies	92,736.05	124,700.00	96,920.40	(31,963.95)					
Building & Equipment Costs	454,649.63	522,358.00	437,395.29	(67,708.37)					
Advertising & Public Relations	74,096.27	119,290.00	69,460.68	(45,193.73)					
Transportation Costs	461,616.82	530,008.00	465,220.11	(68,391.18)					
Miscellaneous Other Expenses	202,686.83	208,782.00	166,258.72	(6,095.17)					
Depreciation Expense	413,482.85	417,349.00	352,626.93	(3,866.15)					
Total Expenses	9,031,420.62	9,660,204.04	8,414,000.33	(628,783.42)					
CHANGE IN NET ASSETS	474,193.35	(0.04)	747,875.75	474,193.39					

Statement of Cash Flow For the Period(s) Then Ended

	Current Year			
	Month Ended	Prior Year		
	12/31/2019	To-Date 12/31/2019	12/31/2018	
Cash Flow - Operating Activities				
Change in Asset - Net Income (Loss)	\$ (83,046)	\$ 474,194	\$ 852,883	
Depreciation & Amortization	42,195	413,482	352,627	
Net Unrealized (Gain) Loss on Investments	(239)	(25,315)	23,064	
In-Kind Donations - Effecting Balance Sheet Only	(200)	(20,010)	(649,054)	
Realized (Gain) Loss on Sale of Investments	(10)	(6,229)	7,115	
(Gain) Loss on Sale of Property and Equipment	(10)	16,595	· · · · · · · · · · · · · · · · · · ·	
	-	10,393	(4,500)	
Property Taxes Paid with Financing	-	-	-	
(Increase) Decrease in				
Accounts Receivable Program	9,234	(590,531)	12,574	
Accounts Receivable Vocational, Net	48,462	(6,503)	(48,121)	
Accounts Receivable Electrolux	99,541	347,717	80,992	
Other Receivables	1,254	1,125	(1,097)	
Inventory (majority is Electrolux activity)	(9,591)	58,350	(39,660)	
	• • •			
Prepaid Expenses	(8,992)	(29,573)	(5,243)	
Increase (Decrease) in	40.700	(00.004)	(4.470)	
Accounts Payable	46,736	(33,231)	(1,173)	
Accrued Expenses			(1,218)	
Inventory Payable - Electrolux	(51,572)	(322,316)	(45,429)	
Salaries and Related Benefits Payable (Including Accrued Vacation)	24,725	16,792	63,517	
Net Cash Provided (Used) by Operating Activities	118,696	314,558	597,277	
Cash Flows - Investing Activities				
Purchase of Property and Equipment	(67,873)	(309,210)	(634,137)	
Proceeds from Disposal of Property and Equipment	(01,010)	2,400	4,500	
Change in Construction in Process Costs	67,873	65,854	71,948	
Balance of Change in Construction In Process - Escrow Account	07,073	05,054	71,940	
	-	-	-	
Balance of Change in Construction Payable	-	705	- 0.470	
Change in Accrued Investment Interest	485	705	2,473	
Reinvestments in Bremer Money Markets	(421)	(6,060)	(5,601)	
Reinvestments in Investment Money Market	(3,758)	(64,859)	(59,330)	
Proceeds from Sale of Investments	226,977	1,506,823	765,772	
Purchase of Investments	(125,000)	(1,292,339)	(817,554)	
Purchase of Investments - Reinvested Dividends	-	-	-	
Change in Investment Money Market - Transfer (from)/to Operating	-	-	-	
Change in Investment Money Market - For Sales Proceeds	(226,977)	(1,506,823)	(765,772)	
Change in Investment Money Market - For Interest paid on Purchase of Bonds	(485)	(705)	(2,473)	
Change in Investment Money Market - For Purchase of Investments	125,000	1,292,339	817,554	
Change in Investments - For Investment Fee	941	11,130	10,806	
Net Cash Provided (Used) by Investing Activities	(3,238)	(300,746)	(611,814)	
Cash Flows - Financing Activities				
	(2.221)	(60,675)	(60.307)	
Repayment of Long Term Debt	(3,231)	(62,675)	(60,307)	
Vehicle Lease Payable	(5,558)	(40,393)	40,977	
Net Cash Provided (Used) by Financing Activities	(8,789)	(103,068)	(19,331)	
Net Increase (Decrease) in Cash and Cash Equivalents	106,669	(89,257)	(33,868)	
Cash and Cash Equivalents - Beginning of Period	527,876	612,126	612,126	
Cash and Cash Equivalents - End of Period	\$ 634,545	\$ 522,869	\$ 578,258	

Additional	Explanation:

\*See narrative report for year's activity.

# Summarized Statement of Programs and Vocational (Business) Activities As of December 31, 2020

	South Program						
	Year-to Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)			
REVENUE & SUPPORT							
Program Service Income	3,703,866.98	3,947,852.00	3,827,929.07	(243,985.02)			
Total Income	3,703,866.98	3,947,852.00	3,827,929.07	(243,985.02)			
EXPENDITURES							
Cost of Goods Sold	-	-	-	-			
Staff Wages & Related Costs	2,833,326.93	2,869,286.04	2,590,385.51	(35,959.11)			
Client Wages & Related Costs	47,894.68	48,873.00	47,857.13	(978.32)			
Program & Office Supplies	18,679.35	23,000.04	17,144.90	(4,320.69)			
Building & Equipment Costs	93,573.38	89,398.16	93,155.30	4,175.22			
Advertising & Public Relations	153.46	10,682.04	901.20	(10,528.58)			
Transportation Costs	280,956.81	275,508.88	270,747.55	5,447.93			
Miscellaneous Other Expenses	8,533.14	17,385.08	10,162.02	(8,851.94)			
Depr. & Amort. Expense	133,100.40	117,948.00	108,642.70	15,152.40			
Total Expenses	3,416,218.15	3,452,081.24	3,138,996.31	(35,863.09)			
CHANGE IN NET ASSETS	287,648.83	495,770.76	688,932.76	(208,121.93)			

North Program							
Year-to Date Actual			Year-to-Date Budget Variance Over (Under)				
1,124,472.51	1,074,548.00	1,055,490.49	49,924.51				
1,124,472.51	1,074,548.00	1,055,490.49	49,924.51				
-	-	-	-				
778,328.62	927,509.00	858,978.91	(149,180.38)				
271.82	315.00	308.64	(43.18)				
9,589.99	9,999.96	7,775.50	(409.97)				
34,983.94	41,410.44	28,835.65	(6,426.50)				
53.72	1,041.84	315.46	(988.12)				
90,921.01	96,669.48	87,622.59	(5,748.47)				
2,549.43	5,162.04	3,150.41	(2,612.61)				
42,033.57	36,686.04	34,604.43	5,347.53				
958,732.10	1,118,793.80	1,021,591.59	(160,061.70)				
165,740,41	(44.245.80)	33.898.90	209.986.21				

Percent of Program Gross Income Percent of Program Net Income Percent of Total Net Income 1254.16% 226.90% 60.66% 380.75% 130.74% 34.95%

	Seniors Program						
	V D .	v . s .		Year-to-Date			
	Year-to Date	Year-to-Date	Last Year	Budget Variance			
REVENUE & SUPPORT	Actual	Budget	This Time	Over (Under)			
Program Service Income	391,994.95	415,020.00	406,095.84	(23,025.05)			
Total Income	391,994.95	415,020.00	406,095.84	(23,025.05)			
EXPENDITURES							
Cost of Goods Sold	-	-	-				
Staff Wages & Related Costs	260,764.36	285,596.44	248,200.51	(24,832.08)			
Client Wages & Related Costs	-	-	-	- 1			
Program & Office Supplies	8,004.54	9,999.96	5,040.64	(1,995.42)			
Building & Equipment Costs	12,476.13	21,019.44	14,579.81	(8,543.31)			
Advertising & Public Relations	15.87	1,282.44	93.19	(1,266.57)			
Transportation Costs	32,097.41	32,725.32	30,942.35	(627.91)			
Miscellaneous Other Expenses	1,260.03	2,583.00	2,062.91	(1,322.97)			
Depr. & Amort. Expense	9,774.05	8,697.00	7,547.17	1,077.05			
Total Expenses	324,392.39	361,903.60	308,466.58	(37,511.21)			
CHANGE IN NET ASSETS	67,602.56	53,116.40	97,629.26	14,486.16			

	1st Ave Program							
Year-to Date Actual			Year-to-Date Budget Variance Over (Under)					
885,416.49	744,005.00	81,867.45	141,411.49					
885,416.49	744,005.00	81,867.45	141,411.49					
-	-	-	- (407.040.00					
349,432.87 63.31	486,748.96 73.00	52,238.75 70.90	(137,316.09 (9.69					
5.119.71	9.999.96	666.14	(4,880.25					
30,548.54	51,612.00	13,859.53	(21,063.46					
-	2.088.60		(2,088.60					
1,372.38	44,997.36	14,433.55	(43,624.98					
100.00	3,980.04	623.05	(3,880.04					
245.04	10,028.04	-	(9,783.00					
386,881.85	609,527.96	81,891.92	(222,646.11					
498,534.64	134,477.04	(24.47)	364,057.60					

Percent of Program Gross Income Percent of Program Net Income 132.73% 53.33% 14.26% 299.81% 393.25% 105.13%

#### Summarized Statement of Programs and Vocational (Business) Activities

As of December 31, 2020

,								
l		Sauk Centre D1	RAH Program	Year-to-Date		Sauk Centre I	EE Program	Year-to-Date
	Year-to Date Actual	Year-to-Date	Last Year at This Time	<b>Budget Variance</b>	Year-to Date Actual	Year-to-Date	Last Year at This Time	<b>Budget Variance</b>
REVENUE & SUPPORT	Actual	Budget	at this time	Over (Under)	Actual	Budget	at this time	Over (Under)
Program Service Income	660,989.05	726,027.00	713,400.91	(65,037.95)	295,327.64	296,395.00	292,087.23	(1,067.36)
Total Income	660,989.05	726,027.00	713,400.91	(65,037.95)	295,327.64	296,395.00	292,087.23	(1,067.36)
EXPENDITURES								
Cost of Goods Sold Staff Wages & Related Costs	- 401,319.60	- 357,343.40	- 360,012.21	- 43,976.20	- 149,343.64	- 199,022.24	- 154,614.47	0.00 (49,678.60
Client Wages & Related Costs	4,244.09	4,868.00	4,767.22	(623.91)	2,099.61	1,855.00	1,813.68	244.61
Program & Office Supplies	3,099.82	2,499.96	2,113.03	599.86	1,133.75	999.96	772.83	133.79
Building & Equipment Costs	34,926.66	43,221.48	38,553.36	(8,294.82)	14,247.52	16,800.84	14,318.21	(2,553.32
Advertising & Public Relations	59.70	2,009.04	115.68	(1,949.34)	11.01	872.64	64.64	(861.63
Transportation Costs Miscellaneous Other Expenses	38,345.36 1,501.97	44,994.36 3,694.92	39,589.00 1,861.90	(6,649.00) (2,192.95)	784.63	13,121.40 1,773.96	0.00 1,099.14	(13,121.40 (989.33
Depr. & Amort. Expense	15,658.62	14,103.96	12,786.98	1,554.66	933.51	885.96	963.30	47.55
Total Expenses	499,155.82	472,735.12	459,799.38	26,420.70	168,553.67	235,332.00	173,646.27	(66,778.33
CHANGE IN NET ASSETS	161,833.23	253,291.88	253,601.53	(91,458.65)	126,773.97	61,063.00	118,440.96	65,710.97
Percent of Program Gross Income	223.82%				100.00%			
Percent of Program Net Income Percent of Total Net Income	127.65% 34.13%				100.00% 26.73%			
]						Total Progra	am Income	
					Year-to Date	Year-to-Date	Last Year	Year-to-Date Budget Variance
REVENUE & SUPPORT					Actual	Budget	at This Time	Over (Under)
Program Service Income					7,062,067.62	7,203,847.00	6,376,870.99	(141,779.38
Total Income					7,062,067.62	7,203,847.00	6,376,870.99	(141,779.38
EXPENDITURES								
Cost of Goods Sold					0.00	0.00	0.00	0.00
Staff Wages & Related Costs Client Wages & Related Costs					4,772,516.02 54,573.51	5,125,506.08 55,984.00	4,264,430.36 54,817.57	(352,990.06)
Program & Office Supplies					45,627.16	56,499.84	33,513.04	(10,872.68)
Building & Equipment Costs					220,756.17	263,462.36	203,301.86	(42,706.19
Advertising & Public Relations					293.76	17,976.60	1,490.17	(17,682.84
Transportation Costs					443,692.97	508,016.80	443,335.04	(64,323.83
Miscellaneous Other Expenses Depr. & Amort. Expense					14,729.20 201,745.19	34,579.04 188,349.00	18,959.43 164,544.58	(19,849.84) 13,396.19
Total Expenses					5,753,933.98	6,250,373.72	5,184,392.05	(496,439.74)
CHANGE IN NET ASSETS					1,308,133.64	953,473.28	1,192,478.94	354,660.36
Percent of Program Gross Income					2391.27%			
Percent of Program Net Income					1031.86%			
Percent of Total Net Income					275.87%			
[		Communit	y Crews			Produ	ction	
	Year-to Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)	Year-to Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)
REVENUE & SUPPORT	686,101.48	706,272.00	600 106 50	(20.470.52)	478,750.62	42F 2F0 00	471,902.94	E2 404 C2
Vocational (Business) Income  Total Income	686,101.48	706,272.00	698,126.56 <b>698,126.56</b>	(20,170.52) (20,170.52)	478,750.62	425,259.00 <b>425,259.00</b>	471,902.94 471,902.94	53,491.62 <b>53,491.62</b>
EXPENDITURES								
Cost of Goods Sold	_	-	_	_	(2,180.17)	1,700.04	943.42	(3,880.21)
Staff Wages & Related Costs	44,884.90	87,127.08	55,002.55	(42,242.18)	162,342.17	169,980.12	195,672.17	(7,637.95
Client Wages & Related Costs	490,988.49	522,819.00	509,936.89	(31,830.51)	303,312.08	310,989.00	302,358.70	(7,676.92
Program & Office Supplies Building & Equipment Costs	6,974.86 5,215.11	11,499.96 10,134.24	11,165.58 7,540.02	(4,525.10) (4,919.13)	16,504.49 66,636.31	31,200.00 64,972.56	27,146.33 64,588.32	(14,695.51) 1,663.75
Advertising & Public Relations	5,215.11 6.52	10,134.24 50.40	7,540.02 38.29	(4,919.13)	1,150.94	2,649.24	485.91	(1,498.30
Transportation Costs	-	-	-	-	13,373.39	21,991.20	17,573.13	(8,617.81)
Miscellaneous Other Expenses	449.38	1,008.00	492.57	(558.62)	427.47	628.04	421.34	(200.57
Depr. & Amort. Expense  Total Expenses	1,194.84 <b>549,714.10</b>	1,302.00 <b>633,940.68</b>	1,194.84 585,370.74	(107.16) ( <b>84,226.58</b> )	47,878.63 <b>609,445.31</b>	48,151.08 <b>652,261.28</b>	47,099.35 <b>656,288.67</b>	(272.45 (42,815.97)
CHANGE IN NET ASSETS	136,387.38	72,331.32	112,755.82	64,056.06	(130,694.69)	(227,002.28)	(184,385.73)	96,307.59
Percent of Vocational Gross Income	36.47%	-,	,	.,,	25.45%	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	( , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,
Percent of Vocational Net Income	856.69%				-820.93%			
Percent of Total Net Income	28.76%				-27.56%			

#### Summarized Statement of Programs and Vocational (Business) Activities

As of December 31, 2020

		ThriftWo	orks!		DocuShred			
				Year-to-Date				Year-to-Date
	Year-to Date	Year-to-Date	Last Year	Budget Variance	Year-to Date	Year-to-Date	Last Year	<b>Budget Variance</b>
	Actual	Budget	at This Time	Over (Under)	Actual	Budget	at This Time	Over (Under)
REVENUE & SUPPORT								
Program Service Income	-	-	-	-	_	-	-	-
Vocational (Business) Income	396,928.68	367,026.00	357,797.68	29,902.68	302,766.12	292,000.00	331,015.52	10,766.12
Contributions	16,490.09	-	24,586.00	16,490.09	_	-	-	-
Total Income	413,418.77	367,026.00	382,383.68	46,392.77	302,766.12	292,000.00	331,015.52	10,766.12
EXPENDITURES								
Cost of Goods Sold	_	-	_	-	-	-	-	_
Staff Wages & Related Costs	257,525.34	203,757.16	217,432.74	53,768.18	77,924.10	57,956.00	76,409.30	19,968.10
Client Wages & Related Costs	57,890.32	55,011.00	54,052.70	2,879.32	139,473.81	135,547.00	131,763.99	3,926.81
Program & Office Supplies	4,106.71	3,500.04	3,736.46	606.67	2,266.19	3,999.96	3,660.53	(1,733.77)
Building & Equipment Costs	72,890.94	73,877.40	73,985.07	(986.46)	24,744.52	28,623.96	23,311.81	(3,879.44)
Advertising & Public Relations	24,793.84	31,573.32	21,932.99	(6,779.48)	6,387.97	11,535.12	6,665.31	(5,147.15)
Transportation Costs			· -	-	4,550.46		4,311.94	4,550.46
Miscellaneous Other Expenses	9,473.99	494.04	7,791.48	8,979.95	4,510.85	2,589.96	2,443.51	1,920.89
Depr. & Amort. Expense	36,228.09	43,758.00	34,289.17	(7,529.91)	15,030.80	31,571.04	20,294.54	(16,540.24)
Total Expenses	462,909.23	411,970.96	413,220.61	50,938.27	274,888.70	271,823.04	268,860.93	3,065.66
CHANGE IN NET ASSETS	(49,490.46)	(44,944.96)	(30,836.93)	(4,545.50)	27,877.42	20,176.96	62,154.59	7,700.46
Percent of Vocational Gross Income	21.98%				16.10%			
Percent of Vocational Net Income	-310.86%				175.11%			
Percent of Total Net Income	-10.44%				5.88%			

		Total Vocational (B	usiness) Income		Administrative Expense & Fundraising			
	Year-to Date Actual	Year-to-Date	Last Year at This Time	Year-to-Date Budget Variance Over (Under)	Year-to Date Actual	Year-to-Date	Last Year at This Time	Year-to-Date Budget Variance
REVENUE & SUPPORT	Actual	Budget	at inis ilme	Over (Under)	Actual	Budget	at inis ilme	Over (Under)
Program Service Income								
Vocational (Business) Income	1.864.546.90	1,790,557.00	1.858.842.70	73.989.90	-	-	-	-
Contributions	16.490.09	1,790,557.00	24.586.00	16,490.09	480.375.20	616.300.00	866.273.29	(135,924.80)
Investment Income	10,430.03		24,300.00	10,430.03	91,333.80	43.500.00	23.945.20	47.833.80
Miscellaneous Income	_	_	_	_	(9,199.64)	6,000.00	11,357.90	(15,199.64)
Total Income	1,881,036.99	1,790,557.00	1,883,428.70	90,479.99	562,509.36	665,800.00	901,576.39	(103,290.64)
EXPENDITURES								
Cost of Goods Sold	(2,180.17)	1,700.04	943.42	(3,880.21)				-
Staff Wages & Related Costs	542,676.51	518,820.36	544,516.76	23,856.15	972,901.60	1,011,292.56	963,248.25	(38,390.96)
Client Wages & Related Costs	991,664.70	1,024,366.00	998,112.28	(32,701.30)	-	48.00	49.56	(48.00)
Program & Office Supplies	29,852.25	50,199.96	45,708.90	(20,347.71)	17,256.64	18,000.20	17,698.46	(743.56)
Building & Equipment Costs	169,486.88	177,608.16	169,425.22	(8,121.28)	64,406.58	81,287.48	64,668.21	(16,880.90)
Advertising & Public Relations	32,339.27	45,808.08	29,122.50	(13,468.81)	41,463.24	55,505.32	38,848.01	(14,042.08)
Transportation Costs	17,923.85	21,991.20	21,885.07	(4,067.35)	-	-	-	-
Miscellaneous Other Expenses	14,861.69	4,720.04	11,148.90	10,141.65	173,095.94	169,482.92	136,150.39	3,613.02
Depr. & Amort. Expense	100,332.36	124,782.12	102,877.90	(24,449.76)	111,405.30	104,217.88	85,204.45	7,187.42
Total Expenses	1,896,957.34	1,969,995.96	1,923,740.95	(73,038.62)	1,380,529.30	1,439,834.36	1,305,867.33	(59,305.06)
CHANGE IN NET ASSETS	(15,920.35)	(179,438.96)	(40,312.25)	163,518.61	(818,019.94)	(774,034.36)	(404,290.94)	(43,985.58)

Percent of Vocational Gross Income Percent of Total Net Income Percent of Total Expenses

100.00% -3.36%

-172.51% 15.29%

## Summarized Statement of Programs and Vocational (Business) Activities

As of December 31, 2020

		Total Activity Year-to-Date			
DEVENUE & CUDDODT	Year-to Date Actual	Year-to-Date Budget	Last Year at This Time	Year-to-Date Budget Variance Over (Under)	
REVENUE & SUPPORT					
Program Service Income	7,062,067.62	7,203,847.00	6,376,870.99	(141,779.38)	
Vocational (Business) Income	1,864,546.90	1,790,557.00	1,858,842.70	73,989.90	
Contributions	496,865.29	616,300.00	890,859.29	(119,434.71)	
Investment Income	91,333.80	43,500.00	23,945.20	47,833.80	
Miscellaneous Income	(9,199.64)	6,000.00	11,357.90	(15,199.64)	
Total Income	9,505,613.97	9,660,204.00	9,161,876.08	(154,590.03)	
EXPENDITURES					
Cost of Goods Sold	(2,180.17)	1,700.04	943.42	(3,880.21)	
Staff Wages & Related Costs	6,288,094.13	6,655,619.00	5,772,195.37	(367,524.87)	
Client Wages & Related Costs	1,046,238.21	1,080,398.00	1,052,979.41	(34,159.79)	
Program & Office Supplies	92,736.05	124,700.00	96,920.40	(31,963.95)	
Building & Equipment Costs	454,649.63	522,358.00	437,395.29	(67,708.37)	
Advertising & Public Relations	74,096.27	119,290.00	69,460.68	(45,193.73)	
Transportation Costs	461,616.82	530,008.00	465,220.11	(68,391.18)	
Miscellaneous Other Expenses	202,686.83	208,782.00	166,258.72	(6,095.17)	
Depr. & Amort. Expense	413,482.85	417,349.00	352,626.93	(3,866.15)	
Total Expenses	9,031,420.62	9,660,204.04	8,414,000.33	(628,783.42)	
CHANGE IN NET ASSETS	474,193.35	(0.04)	747,875.75	474,193.39	