



2022 Proposed Budget December 31, 2022

| | Total 2022 | 2021 | 2020 | 2019 |
|---|--------------------------|----------------------------|------------------------|------------------------|
| | Budget - Ending Cash | Projected - Ending Cash | Actual- Ending Cash | Actual- Ending Cash |
| Beginning/Ending Total Cash/Cash Equivalents | \$ 441.15 | \$ 1,276,698.88 | \$ 1,483,469.00 | \$ 634,546.63 |
| Beginning/Ending Total Investments | \$ 4,928,017.65 | \$ 4,928,017.65 | \$ 3,409,393.40 | \$ 3,383,382.49 |
| | 2022 Budget | 2021 Projected | 2020 Actual | 2019 Actual |
| Revenues | | | | |
| Program Service Income | \$ 4,732,630.00 | \$ 4,174,605.77 | \$ 2,541,937.99 | \$ 7,062,067.62 |
| Vocational (Business) Income | \$ 1,356,316.00 | \$ 1,442,440.12 | \$ 1,038,462.81 | \$ 1,864,546.90 |
| Contributions | \$ 1,234,300.00 | \$ 2,494,316.47 | \$ 3,244,520.21 | \$ 496,865.29 |
| Investment Income | \$ 30,000.00 | \$ 5,850.57 | \$ 52,048.32 | \$ 91,333.80 |
| Miscellaneous Income | \$ 10,000.00 | \$ 9,608.78 | \$ 4,723.52 | \$ (9,199.64) |
| Total Revenues | \$ 7,363,246.00 | \$ 8,126,821.71 | \$ 6,881,692.85 | \$ 9,505,613.97 |
| Expenses | | | | |
| Staff Wages & Related Costs | \$ 6,061,860.89 | \$ 4,826,626.56 | \$ 5,435,847.18 | \$ 6,288,094.13 |
| Client Wages & Related Costs | \$ 764,701.71 | \$ 674,417.16 | \$ 399,759.86 | \$ 1,046,238.21 |
| Program and Office Supplies | \$ 74,934.00 | \$ 41,598.73 | \$ 60,856.14 | \$ 92,736.05 |
| Building and Equipment Costs | \$ 479,325.00 | \$ 410,721.07 | \$ 414,663.13 | \$ 454,649.63 |
| Avertising & Public Relations | \$ 52,450.00 | \$ 22,180.84 | \$ 36,469.95 | \$ 74,096.27 |
| Transportation Costs | \$ 334,592.00 | \$ 324,881.88 | \$ 208,198.64 | \$ 461,616.82 |
| Miscellaneous Other Expenses | \$ 273,752.00 | \$ 232,110.74 | \$ 180,702.02 | \$ 200,506.66 |
| | \$ - | \$ - | | |
| Total Op. Cash Spent | \$ 8,041,615.60 | \$ 6,532,536.98 | \$ 6,736,496.92 | \$ 8,617,937.77 |
| Non-Cash Depreciation Expense | \$ 442,281.00 | \$ 379,238.61 | \$ 414,683.41 | \$ 413,482.85 |
| | \$ - | | | |
| Change in Net Assets | \$ (1,120,650.60) | \$ (379,238.61) | \$ (269,487.48) | \$ 474,193.35 |
| Net Cash from Operations | \$ (678,369.60) | \$ 1,594,284.73 | \$ 145,195.93 | \$ 887,676.20 |
| Non-Operating Cash | | | | |
| Non-Operating Cash In | | | | |
| Draw on LOC/ Long Term Debt Receipt | \$ - | \$ - | \$ - | \$ - |
| Capital Campaign Contributions | \$ - | \$ - | \$ - | \$ - |
| Other Non-Op. Cash In | \$ - | \$ 1,430,767.00 | \$ 1,225,102.00 | \$ 1,430,767.00 |
| Non-Operating Cash Out | | | | |
| Principal Payment on LOC | \$ - | \$ - | \$ - | \$ - |
| Principal Payment on LTD | \$ 112,867.20 | \$ 110,745.00 | \$ 106,692.00 | \$ 103,068.00 |
| Other Non-Op. Cash Out | \$ 485,020.92 | \$ 2,905,874.98 | | \$ 460,382.00 |
| Net Non-Op. Cash | \$ (597,888.12) | \$ (1,585,852.98) | \$ 1,118,410.00 | \$ 867,317.00 |
| Ending Cash/Investments | | | | |