

2022 Development Key Performance Indicator's

2022	(Quarter 1)	(Quarter 2)	Quarter 3	Quarter 4	2022 Total	2022 Goal Fundraising	Difference	2021 Year
Time Frame:	1/1-3/31	4/1-5/4/2022	7/1-9/30	10/1-12/31				
Goal: \$665,000	\$125,000	\$150,000	\$225,000	\$165,000				
Gifts Received \$	\$972,140.75				\$972,140.75			2,337,763.31
Less Covid grants	-\$846,959.31							-1,793,848.00
Other deductions					\$0.00			
Total	\$125,181.44				\$125,181.44	\$664,000.00	\$538,818.56	\$543,915.31
Gifts Received #	92				92			670
Other Received								
Grants Received	6				6			9
# Grants Applied for	6				6			14
# Grants Pending	0				0			3
Yearly Grants Received %								64
# New Donors Yearly								166
Donor Retention % Yearly								53.66%
Annual Appeal								40,100

Planned Giving Program Key Performance Indicator's

2022	(Quarter 1)	(Quarter 2)	Quarter 3	Quarter 4	2022 Total	Prior Years	Grand Total	Average Estate Gift	Future Expectancies
WLS New Members	1	0	0	0	1	10	11		
WLS-Deceased	0	0	0	0	0	3	3		
WLS-Alive	1	0	0	0	1	7	8	\$40,000	\$320,000

WLS=WACOSA
Legacy Society

Estate Gift Amount:	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
General Endowment Amount	\$83,102	\$0	\$0	\$0	\$83,102	\$48,000	\$131,102		
Named Endowment Amount	\$10,000	\$0	\$0	\$0	\$10,000	\$3,300	\$13,300		
Grand Total Amount	\$93,102	\$0	\$0	\$0	\$93,102	\$51,300	\$144,402		

Estate Gifts	0	0	0	0	0	0	0		
General Endowment Gifts	3				3	2	5		
Named Endowment Gifts	1				1	9	10		
Grand Total Gifts	4	0	0	0	4	11	15		

					2022 YTD	Prior Year	\$ Growth	Distribution	Net Value
Endowment Fund Value*					\$141,610	\$53,714	\$87,896	\$0	\$141,610
Flexible-Endowment Fund Value*					\$0	\$0	\$0	\$0	\$0
Grand Totals-Endowment Funds*					\$141,610	\$53,714	\$87,896	\$0	\$141,610

* Includes Investment Earnings

2022 Grant Update

Grants Pending	Date Submitted	Tentative Review Date	What is the grant for:	Amount Requested	Money Received	Money Denied	Money Due
CM Special Needs	10/31/2021	Approved	1st Ave - Lifts and Slings	\$11,000.00	\$11,000.00		paid 2/8/2022
Sauk Centre Art Grant	10/31/2021	Approved	Sauk Centre-Classes and Passes at 510 Art Lab	\$4,300.00	\$4,300.00		paid 1/14/2022
Stearns Electric	11/1/2021	3/24/2022	Admin-Received \$600 CPR Eq.	\$2,197.00	\$600.00		paid 4/11/2022
City of WP	10/13/2021	Approved	Admin-Outdoor lighting at 1st Ave and Annex	\$4,000.00	\$4,000.00		paid 4/26/2022
St. Joseph Y2K Lions Club	3/15/2022	Approved	Admin-CPR Equipment	\$500.00	\$500.00		paid 4/1/2022
CM Art Board	3/28/2022	5/15/2022	Art Ability Resources	\$7,500.00			
Total:				\$29,497.00	\$20,400.00	\$0.00	\$0.00