

	A	B	C	F	G
1	WACOSA				
2	2023 Board Proposed Budget - Summarized Version				
3					
4		Actual October 2021 - September 2022	2022 Budget		2023 Proposed Budget
5	Program Service Revenue	\$ 5,219,250	\$ 4,732,630		\$ 6,073,249
12	Vocational (Business) Income	\$ 1,510,988	\$ 1,356,316		\$ 1,577,710
13	4500 - Community Crew Income	\$ 444,363	\$ 341,724		\$457,693.89
15	4530 - Production Income	\$ 299,756	\$ 284,967		\$318,313.80
16	4540 - Plastic Recycling Income	\$ 4,023	\$ 12,662		\$4,023.32
17	4560 - Shred Income	\$ 247,271	\$ 218,274		\$271,998.43
18	4580 - Shred Recycling Income	\$ 54,391	\$ 39,025		\$54,391.22
19	4590 - Other Vocational Income	\$ 3,400	\$ -		\$0.00
20	4600 - ThriftWorks! Retail Income	\$ 450,196	\$ 453,277		\$463,701.43
21	4610 - ThriftWorks! Recycling Income	\$ 7,588	\$ 6,387		\$7,588.00
22	Contributions	\$ 4,020,427	\$ 1,234,300		\$ 706,000
23	4700 - Donations - Grants Awarded	\$ 3,237,575	\$ 712,300		\$71,000.00
24	4710 - Donations - Undesignated	\$ 111,629	\$ 93,000		\$215,000.00
25	4720 - Donations - Designated	\$ 507,876	\$ 375,000		\$375,000.00
26	4730 - Donations - In Kind	\$ 15,860	\$ -		\$0.00
27	4740 - Fundraising Events	\$ 35,030	\$ 54,000		\$45,000.00
28	4750 - Endowment Funds received	\$ 112,457	\$ -		\$100,000.00
29	Investment Income	\$ (188,512)	\$ 30,000		\$ -
30	4800 - Interest Income - Savings	\$ 2,629	\$ -		\$0.00
31	4810 - Interest & Div Income - Short	\$ 33,850	\$ -		\$0.00
32	4830 - Realized Gain (Loss) - Short	\$ (4,188)	\$ -		\$0.00
33	4835 - Unrealized Gain(Loss) - Short	\$ (150,071)	\$ -		\$0.00
34	4840 - Interest & Div Income - Long	\$ 4,759	\$ -		\$0.00
35	4860 - Realized Gain (Loss) - Long	\$ 1,697	\$ -		\$0.00
36	4865 - Unrealized Gain(Loss) - Long	\$ (39,982)	\$ -		\$0.00
37	4870 - Interest & Div Income - Endowment	\$ 3,146	\$ -		\$0.00
38	4875 - Capital Gains - Endowment	\$ (67)	\$ -		\$0.00
39	4880 - Realized Gain(Loss) - Endowment	\$ 4,282	\$ -		\$0.00
40	4885 - Unrealized Gain(Loss) - Endowment	\$ (32,990)	\$ -		\$0.00
41	4895 - Investment Fees	\$ (11,339)	\$ -		\$0.00
42	4898 - Endowment Fees	\$ (238)	\$ -		\$0.00
43	Miscellaneous Income				
44	4900 - Miscellaneous Income	\$ 15,363	\$ 10,000		\$10,000.00
45	4910 - Gain(Loss) Sale of Fixed Asset	\$ 5,150	\$ -		\$ -
46	Total - Revenues	\$ 10,582,665	\$ 7,363,246		\$ 8,366,959
47					
51	Staff Wages and Related Costs	\$ 5,507,771	\$ 6,091,115		\$ 6,570,548
52	6000 - Staff Wages	\$4,380,689.35	\$4,774,546		\$5,175,315
53	6005 - Staff PTO Accruals	(\$26,505.08)	\$0		\$0
54	6010 - Staff Payroll Taxes	\$315,506.95	\$342,653		\$371,415
55	6015 - Staff Unemployment Benefits	\$19,349.10	\$40,000		\$20,000
56	6020 - Staff Work Comp Insurance	\$129,793.96	\$116,371		\$130,000
57	Health and Life Insurance	\$ 538,381	\$ 638,749		\$ 686,469
58	6025 - Staff Health & Life Benefits	\$659,736.47	\$779,907		\$832,595
59	6030 - Staff Health Reimbursement	(\$121,355.79)	(\$141,158)		(\$146,126)
60	Dental Insurance	\$ 11,231	\$ 11,825		\$ 12,007
61	6035 - Staff Dental Benefits	\$34,611.32	\$33,159		\$35,387
62	6040 - Staff Dental Reimbursement	(\$23,379.97)	(\$21,334)		(\$23,380)
63	6045 - Staff 401(k) Match & Fees	\$83,575.18	\$109,344		\$100,919
64	6050 - Other Staff Benefits (See Attachment A)	\$23,730.88	\$34,527		\$36,424
65	6070 - Staff Continued Education (See Attachment A)	\$19,455.53	\$14,600		\$24,000
66	6075 - Mileage Reimbursement	\$10,489.13	\$7,500		\$12,000
67	6080 - Travel, Meals and Lodging	\$2,073.92	\$1,000		\$2,000

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4		Actual October 2021 - September 2022	2022 Budget		2023 Proposed Budget
68	Consumer Wages & Related Costs	\$ 714,656	\$ 765,289		\$ 731,648
69	6100 - Client Wages	\$631,220.38	\$681,442.00		\$650,000
70	6105 - EE Client PTO Accruals	\$2.41	\$0.00		\$0
71	6110 - Client Payroll Taxes	\$48,288.35	\$48,905.00		\$46,648
72	6120 - Client Work Comp Insurance	\$35,145.20	\$34,942.00		\$35,000
73	Program & Office Supplies				
74	6200 - Program & Office Supplies	\$ 58,944	\$ 74,934		\$ 76,208
88	Building & Equipment Costs	\$ 449,213	\$ 479,335		\$ 550,462
89	6300 - Equipment Under \$1,000 - (See Attachment B)	\$15,499.30	\$28,250		\$21,100
90	6310 - Equipment Maintenance	\$15,054.04	\$23,000		\$35,700
91	6320 - Building Rent	\$38,540.52	\$38,544		\$38,550
92	6330 - Telephone	\$52,512.52	\$53,024		\$54,088
93	6340 - Utilities	\$165,527.59	\$136,094		\$170,493
94	6350 - Building Supplies	\$23,760.12	\$23,746		\$24,000
95	6360 - Building & Ground Maintenance	\$24,362.78	\$47,000		\$93,750
96	6370 - Snow & Lawn Care	\$18,900.00	\$28,500		\$27,000
97	6380 - General Insurance	\$61,516.37	\$67,177		\$68,900
98	6390 - Mortgage Interest	\$33,540.17	\$34,000		\$16,881
99	Advertising & Public Relations	\$ 38,621	\$ 52,450		\$ 80,945
100	6400 - Public Relations - (See Attachment C)	\$13,965.13	\$17,800		\$38,575
101	6410 - Fundraising Expenses - (See Attachment C)	\$6,966.13	\$16,900		\$13,770
102	6420 - Personnel Advertising	\$10,281.35	\$3,000		\$12,000
103	6430 - Advertising - (See Attachment C)	\$7,408.64	\$14,750		\$16,600
104	Transportation Costs	\$ 457,674	\$ 334,593		\$ 469,972
105	6500 - Contracted Transportation	\$161,844.62	\$80,000		\$167,000
106	6510 - Vehicle Fuel	\$134,001.02	\$95,700		\$150,000
107	6515 - Fuel Tax Credit Refund	(\$10,149.45)	(\$10,718)		(\$12,000)
108	6520 - Vehicle Maintenance	\$121,415.99	\$115,000		\$120,000
109	6530 - Vehicle Insurance	\$39,350.17	\$45,029		\$44,072
110	6540 - Vehicle Licenses	\$846.36	\$200		\$900
111	6550 - Vehicle Lease Expense	\$4,221.12	\$6,000		\$0
112	6560 - Vehicle Lease Interest Expense	\$6,143.97	\$3,382		\$0
113	Miscellaneous Other Expenses	\$ 626,285	\$ 716,033		\$ 617,797
114	6800 - Professional Fees - (See Attachment D)	\$221,258.33	\$227,594		\$203,619
115	6810 - Postage & Shipping	\$8,288.94	\$8,500		\$8,500
116	6820 - Dues & Licensing - (See Attachment D)	\$15,986.06	\$24,358		\$22,440
118	6840 - Board Expenses	\$532.62	\$500		\$500
119	6850 - Subscriptions	\$573.71	\$800		\$700
120	6890 - Miscellaneous	\$28,769.94	\$12,000		\$12,000
121	6900 - Depreciation - (See Attachment E)	\$347,888.35	\$438,981		\$370,038
122	6910 - Amortization	\$2,986.59	\$3,300		\$0
123	Total - Functional Expenses	\$ 7,853,164	\$ 8,513,749		\$ 9,097,580
124					
125	Changed in Net Assets	\$2,729,501.16	(\$1,150,503.22)		(\$730,621.43)
126					
127					
128	Cash Flow Budget **				
129	Net Income Budgeted		(\$1,150,503.22)		(\$730,621.43)
130	Add Back Depreciation and Amortization - Non Cash		\$ 438,981		\$ 370,038
131	Less Mortgage Principal Payments		(\$72,202.28)		(\$83,325.88)
132	Less Lease Principal Payments		(\$40,665.00)		
133	Operating Cash Flow Before Capital Expenditures		\$ (824,391)		\$ (443,909)
134	Capital Expenditures & In Process > \$1,000 - * Attachment E		(\$485,020.94)		(\$239,000.00)
135	Budgeted Increase/(Decrease) In Cash		\$ (1,309,411)		\$ (682,909)