Summarized Statement of Financial Position and Financial Activities
As of July 31, 2023

| Statements of Financial Position - Balance Sheet |               |                                     |               |  |  |  |  |  |  |
|--|---------------|-------------------------------------|---------------|--|--|--|--|--|--|
|  | _             | Year-to-Date<br>Increase (Decrease) |               |  |  |  |  |  |  |
|  |               |                                     |               |  |  |  |  |  |  |
|  | July 31, 2023 | Last Year                           | Between Years |  |  |  |  |  |  |
| ASSETS   |               |                                     |               |  |  |  |  |  |  |
| Cash and Cash Equivalents                        | 1,457,236.74  | 2,132,389.27                        | (675,152.53)  |  |  |  |  |  |  |
| Investments                                      | 4,877,547.19  | 4,829,859.63                        | 47,687.56     |  |  |  |  |  |  |
| Other Current Assets                             | 1,314,338.39  | 976,688.93                          | 337,649.46    |  |  |  |  |  |  |
| Rights of Use Assets                             | 102,057.08    | 0.00                                | 102,057.08    |  |  |  |  |  |  |
| Net Property, Equip. Financing                   | 4,309,109.47  | 4,557,119.02                        | (248,009.55)  |  |  |  |  |  |  |
| Total Assets                                     | 12,060,288.87 | 12,496,056.85                       | (435,767.98)  |  |  |  |  |  |  |
| LIABILITIES AND NET ASSETS                       |               |                                     |               |  |  |  |  |  |  |
| Current Maturities of Notes                      | 163,554.13    | 956,227.83                          | (792,673.70)  |  |  |  |  |  |  |
| Accounts Payable                                 | 101,900.36    | 68,339.03                           | 33,561.33     |  |  |  |  |  |  |
| Accounts Payable - Electrolux                    | 0.00          | 0.00                                | 0.00          |  |  |  |  |  |  |
| Other Accrued Expenditures                       | 533,618.63    | 511,829.95                          | 21,788.68     |  |  |  |  |  |  |
| Long Term Rights of Use Liability                | 63,512.27     | 0.00                                | 63,512.27     |  |  |  |  |  |  |
| Notes Payable, Net of Current                    | 250,220.16    | (49,762.94)                         | 299,983.10    |  |  |  |  |  |  |
| Total Liabilities                                | 1,112,805.55  | 1,486,633.87                        | (373,828.32)  |  |  |  |  |  |  |
| NET ASSETS                                       |               |                                     |               |  |  |  |  |  |  |
| Designated Funds                                 | 5,696,568.00  | 5,354,871.00                        | 341,697.00    |  |  |  |  |  |  |
| Unrestricted Fund Balance                        | 3,293,315.78  | 3,807,548.53                        | (514,232.75)  |  |  |  |  |  |  |
| Current Year Income                              | 329,145.47    | 476,343.52                          | (147,198.05)  |  |  |  |  |  |  |
| Restricted Assets                                | 1,628,454.07  | 1,370,659.93                        | 257,794.14    |  |  |  |  |  |  |
| Total Net Assets                                 | 10,947,483.32 | 11,009,422.98                       | (61,939.66)   |  |  |  |  |  |  |
| Total Liabilities & Net Assets                   | 12,060,288.87 | 12,496,056.85                       | (435,767.98)  |  |  |  |  |  |  |

|                                | Statement of Financial Act | tivity - Income Stateme | ent                       |   |
|--------------------------------|----------------------------|-------------------------|---------------------------|---|
|                                | Year-to-Date<br>Actual     | Year-to-Date<br>Budget  | Last Year<br>At This Time | Year-to-Date<br>Budget Variance<br>Over (Under) |
| REVENUE & SUPPORT              |                            | _                       |                           |   |
| Program Service Income         | 3,673,301.75               | 3,521,223.00            | 2,887,405.01              | 152,078.75                                      |
| Vocational (Business) Income   | 952,285.19                 | 918,854.00              | 852,484.85                | 33,431.19                                       |
| Contributions                  | 379,521.38                 | 552,111.00              | 1,281,250.66              | (172,589.62)                                    |
| Investment Income              | 94,251.85                  | 0.00                    | (111,220.62)              | 94,251.85                                       |
| Miscellaneous Income           | 752.53                     | 5,831.00                | 13,157.47                 | (5,078.47)                                      |
| Total Income                   | 5,100,112.70               | 4,998,019.00            | 4,923,077.37              | 102,093.70                                      |
| EXPENDITURES                   |                            |                         |                           |   |
| Cost of Goods Sold             | 0.00                       |                         | 0.00                      | 0.00  |
| Staff Wages & Related Costs    | 3,374,986.25               | 3,816,001.62            | 3,032,792.05              | (441,015.37                                     |
| Client Wages & Related Costs   | 414,410.70                 | 425,319.00              | 421,840.88                | (10,908.30                                      |
| Program & Office Supplies      | 49,136.22                  | 44,454.41               | 38,949.40                 | 4,681.81  |
| Building & Equipment Costs     | 292,122.13                 | 288,767.08              | 260,407.65                | 3,355.05  |
| Advertising & Public Relations | 27,301.71                  | 47,218.57               | 21,730.33                 | (19,916.86                                      |
| Transportation Costs           | 258,811.52                 | 274,150.59              | 277,943.19                | (15,339.07                                      |
| Miscellaneous Other Expenses   | 130,833.19                 | 144,512.76              | 192,736.54                | (13,679.57                                      |
| Depreciation Expense           | 223,365.51                 | 248,190.32              | 200,333.81                | (24,824.81                                      |
| Total Expenses                 | 4,770,967.23               | 5,288,614.35            | 4,446,733.85              | (517,647.12)                                    |
| CHANGE IN NET ASSETS           | 329,145.47                 | (290,595.35)            | 476,343.52                | 619,740.82                                      |

Statement of Cash Flow For the Period(s) Then Ended

| Tol. die Folioa(e) Their Eliaea  | Month Ended 7/31/2023 | Current Year<br>To-Date<br>7/31/2023 | Prior Year<br>12/31/2022 |
|--|-----------------------|--------------------------------------|--------------------------|
| Cash Flow - Operating Activities   |                       |                                      |                          |
| Change in Asset - Net Income (Loss)  | \$ 31,272             | \$ 329,145                           | \$ 85,258                |
| Depreciation & Amortization  | 27,834                | 200,884                              | 343,009                  |
| Net Unrealized (Gain) Loss on Investments                                  | (10,854)              | (73,497)                             | 173,605                  |
| In-Kind Donations - Effecting Balance Sheet Only                           | ,                     | · -                                  | · -                      |
| Realized (Gain) Loss on Sale of Investments                                | -                     | 25,191                               | 8,476                    |
| (Gain) Loss on Sale of Property and Equipment                              | _                     |                                      | (3,275)                  |
| Property Taxes Paid with Financing   | -                     | -                                    | -                        |
| (Increase) Decrease in   |                       |                                      |                          |
| Accounts Receivable Program  | (15,170)              | (91,836)                             | (17,288)                 |
| Accounts Receivable Vocational, Net  | (19,741)              | (74,741)                             | 14,987                   |
| Accounts Receivable Electrolux   | -                     | · -                                  | · -                      |
| Other Receivables  | 892                   | (16,091)                             | 838,957                  |
| Inventory  | 321                   | 882                                  | 3,231                    |
| Prepaid Expenses   | (2,866)               | (142,529)                            | (166,081)                |
| Rights of Use Assets   | (2,555)               | 3,086                                | (103,913)                |
| · ·  |                       | 0,000                                | (100,010)                |
| Increase (Decrease) in   | 14 501                | (6.642)                              | (42.474)                 |
| Accounts Payable   | 14,521                | (6,642)                              | (13,474)                 |
| Accrued Expenses (Unearned Revenue)  | - (4.400)             | - (0.070)                            | (886,139)                |
| Salaries and Related Benefits Payable (Including Accrued Vacation)         | (1,186)               | (6,378)                              | 34,021                   |
| Rights of Use Current & Long Term  |                       | (3,086)                              | 103,913                  |
| Net Cash Provided (Used) by Operating Activities                           | 25,023                | 144,389                              | 415,290                  |
| Cash Flows - Investing Activities  |                       |                                      |                          |
| Purchase of Property and Equipment   | _                     | (64,901)                             | (110,705)                |
| Proceeds from Disposal of Property and Equipment                           |                       | (01,001)                             | 3,650                    |
| Change in Construction in Process Costs                                    | _                     | 11,488                               | (11,488)                 |
| Balance of Change in Construction In Process - Escrow Account              | _                     | -                                    | (11,400)                 |
| Balance of Change in Construction Payable                                  | _                     |                                      |                          |
| Change in Accrued Investment Interest                                      | (226)                 | (1,401)                              | (4,099)                  |
|  |                       |                                      | (9,973)                  |
| Reinvestments in Bremer Money Markets                                      | (2,943)               | (25,265)                             |                          |
| Reinvestments in Investment Money Market                                   | (566)                 | (26,411)                             | (37,233)                 |
| Reinvestments in Endowment   | -                     | (4,102)                              | (4,519)                  |
| Proceeds from Sale of Investments  | - (45.740)            | 867,232                              | 591,864                  |
| Purchase of Investments  | (45,742)              | (1,054,392)                          | (444,460)                |
| Purchase of Investments - Reinvested Dividends                             | -                     | -                                    | -                        |
| Change in Investment Money Market - Transfer (from)/to Operating           | -                     |                                      |                          |
| Change in Investment Money Market - For Sales Proceeds                     | <del>-</del>          | (867,232)                            | (591,864)                |
| Change in Investment Money Market - For Interest paid on Purchase of Bonds | 226                   | 1,401                                | 4,099                    |
| Change in Investment Money Market - For Purchase of Investments            | 45,742                | 1,054,392                            | 444,460                  |
| Change in Investments - For Investment Fee                                 | 1,410                 | 9,833                                | 11,747                   |
| Net Cash Provided (Used) by Investing Activities                           | (2,100)               | (99,358)                             | (158,520)                |
| Cash Flows - Financing Activities  |                       |                                      |                          |
| Repayment of Long Term Debt  | (6,975)               | (48,214)                             | 346,384                  |
| Vehicle Lease Payable  | (0,510)               | -                                    | (16,983)                 |
| Vernole Lease I ayable   |                       |                                      | (10,303)                 |
| Net Cash Provided (Used) by Financing Activities                           | (6,975)               | (48,214)                             | 329,401                  |
| Net Increase (Decrease) in Cash and Cash Equivalents                       | 15,948                | (3,184)                              | 586,171                  |
| Cash and Cash Equivalents - Beginning of Period                            | 1,441,288             | 1,460,420                            | 874,248                  |
| Cash and Cash Equivalents - End of Period                                  | \$ 1,457,236          | \$ 1,457,236                         | \$ 1,460,419             |
|  |                       |                                      |                          |

\*See narrative report for year's activity.

## Summarized Statement of Programs and Vocational (Business) Activities As of July 31, 2023

|                                | South Program |              |              |                 | North Program |              |              |              |                 |
|--------------------------------|---------------|--------------|--------------|-----------------|---------------|--------------|--------------|--------------|-----------------|
|                                |               |              |              | Year-to-Date    |               |              |              |              | Year-to-Date    |
|                                | Year-to Date  | Year-to-Date | Last Year    | Budget Variance |               | Year-to Date | Year-to-Date | Last Year    | Budget Variance |
| DEVENUE & OUDDODT              | Actual        | Budget       | at This Time | Over (Under)    |               | Actual       | Budget       | at This Time | Over (Under)    |
| REVENUE & SUPPORT              |               |              |              |                 |               |              |              |              |                 |
| Program Service Income         | 1,958,459.13  | 1,573,098.00 | 1,377,585.41 | 385,361.13      |               | 413,034.52   | 593,208.00   | 415,111.85   | (180,173.48)    |
| Total Income                   | 1,958,459.13  | 1,573,098.00 | 1,377,585.41 | 385,361.13      |               | 413,034.52   | 593,208.00   | 415,111.85   | (180,173.48)    |
| EXPENDITURES                   |               |              |              |                 |               |              |              |              |                 |
| Cost of Goods Sold             | -             | -            | -            | -               |               | -            | -            | -            | -               |
| Staff Wages & Related Costs    | 1,318,254.90  | 1,566,014.62 | 1,135,858.66 | (247,759.72)    |               | 473,151.19   | 443,200.94   | 413,827.06   | 29,950.25       |
| Client Wages & Related Costs   | 20,899.17     | 19,763.00    | 18,605.82    | 1,136.17        |               | 268.71       | 181.00       | 162.91       | 87.71           |
| Program & Office Supplies      | 18,713.60     | 12,171.81    | 7,879.14     | 6,541.79        |               | 1,962.85     | 2,916.69     | 1,924.53     | (953.84)        |
| Building & Equipment Costs     | 75,861.88     | 65,533.02    | 58,179.18    | 10,328.86       |               | 23,121.34    | 18,866.82    | 18,200.45    | 4,254.52        |
| Advertising & Public Relations | 2,104.64      | 7,321.44     | 3,018.06     | (5,216.80)      |               | 649.21       | 2,766.19     | 1,056.46     | (2,116.98)      |
| Transportation Costs           | 153,815.75    | 131,399.38   | 163,900.92   | 22,416.37       |               | 49,653.07    | 46,362.75    | 52,951.62    | 3,290.32        |
| Miscellaneous Other Expenses   | 3,839.20      | 8,614.06     | 5,236.99     | (4,774.86)      |               | 1,487.80     | 3,386.81     | 1,599.05     | (1,899.01)      |
| Depr. & Amort. Expense         | 64,080.72     | 71,245.44    | 66,584.84    | (7,164.72)      |               | 20,203.29    | 20,988.94    | 19,964.03    | (785.65)        |
| Total Expenses                 | 1,657,569.86  | 1,882,062.77 | 1,459,263.61 | (224,492.91)    |               | 570,497.46   | 538,670.14   | 509,686.11   | 31,827.32       |
| CHANGE IN NET ASSETS           | 300,889.27    | (308,964.77) | (81,678.20)  | 609,854.04      |               | (157,462.94) | 54,537.86    | (94,574.26)  | (212,000.80)    |

|                                |                        | Seniors Pro            | ogram                  |                                 | 1st Ave Program        |                        |                           |                                 |  |
|--------------------------------|------------------------|------------------------|------------------------|---------------------------------|------------------------|------------------------|---------------------------|---------------------------------|--|
|                                |                        |                        |                        | Year-to-Date                    |                        |                        |                           | Year-to-Date                    |  |
|                                | Year-to Date<br>Actual | Year-to-Date<br>Budget | Last Year<br>This Time | Budget Variance<br>Over (Under) | Year-to Date<br>Actual | Year-to-Date<br>Budget | Last Year<br>at This Time | Budget Variance<br>Over (Under) |  |
| REVENUE & SUPPORT              | 7101441                | Zaagot                 |                        | 0101 (011401)                   | 7101441                | Zaagot                 | ut 11110 111110           | oron (ondon)                    |  |
| Program Service Income         | 253,175.96             | 280,647.00             | 212,802.31             | (27,471.04)                     | 273,463.57             | 302,759.00             | 197,309.22                | (29,295.43)                     |  |
| Total Income                   | 253,175.96             | 280,647.00             | 212,802.31             | (27,471.04)                     | 273,463.57             | 302,759.00             | 197,309.22                | (29,295.43)                     |  |
| EXPENDITURES                   |                        |                        |                        |                                 |                        |                        |                           |                                 |  |
| Cost of Goods Sold             | -                      | -                      | -                      | -                               | -                      | -                      |                           | -                               |  |
| Staff Wages & Related Costs    | 171,126.09             | 259,130.25             | 145,121.21             | (88,004.16)                     | 203,070.31             | 201,503.94             | 163,450.91                | 1,566.37                        |  |
| Client Wages & Related Costs   |                        | -                      | -                      | -                               | 1,268.12               | 1,186.00               | 1,092.63                  | 82.12                           |  |
| Program & Office Supplies      | 3,559.57               | 3,675.00               | 2,783.89               | (115.43)                        | 1,964.71               | 4,958.31               | 7,430.23                  | (2,993.60)                      |  |
| Building & Equipment Costs     | 5,035.27               | 6,779.29               | 7,829.15               | (1,744.02)                      | 23,638.96              | 38,916.29              | 17,724.18                 | (15,277.33)                     |  |
| Advertising & Public Relations | 300.51                 | 1,195.25               | 312.12                 | (894.74)                        | 170.86                 | 1,332.31               | -                         | (1,161.45)                      |  |
| Transportation Costs           | 17,348.81              | 19,550.44              | 18,518.50              | (2,201.63)                      | 6,850.64               | 20,760.88              | 6,868.17                  | (13,910.24)                     |  |
| Miscellaneous Other Expenses   | 881.23                 | 1,931.37               | 735.02                 | (1,050.14)                      | 741.32                 | 2,035.25               | -                         | (1,293.93)                      |  |
| Depr. & Amort. Expense         | 7,455.29               | 7,986.44               | 4,238.08               | (531.15)                        | 4,091.76               | 4,605.44               | 3,939.09                  | (513.68)                        |  |
| Total Expenses                 | 205,706.77             | 300,248.04             | 179,537.97             | (94,541.27)                     | 241,796.68             | 275,298.42             | 200,505.21                | (33,501.74)                     |  |
| CHANGE IN NET ASSETS           | 47,469.19              | (19,601.04)            | 33,264.34              | 67,070.23                       | 31,666.89              | 27,460.58              | (3,195.99)                | 4,206.31                        |  |

### Summarized Statement of Programs and Vocational (Business) Activities As of July 31, 2023

|   |                                 |                                | As of Ju                  | lly 31, 2023                                    |                        |                        |                           |   |
|---|---------------------------------|--------------------------------|---------------------------|---|------------------------|------------------------|---------------------------|---|
| ſ   |                                 | Sauk Centre DT                 | &H Program                |   |                        | Sauk Centre EE         | Program                   |   |
| •   | Year-to Date<br>Actual          | Year-to-Date<br>Budget         | Last Year<br>at This Time | Year-to-Date<br>Budget Variance<br>Over (Under) | Year-to Date<br>Actual | Year-to-Date<br>Budget | Last Year<br>at This Time | Year-to-Date<br>Budget Variance<br>Over (Under) |
| REVENUE & SUPPORT                             |                                 |                                |                           |   |                        |                        |                           |   |
| Program Service Income Total Income           | 710,979.37<br><b>710,979.37</b> | 668,373.00<br>668,373.00       | 600,883.73<br>600,883.73  | 42,606.37<br><b>42,606.37</b>                   | 64,189.20              |                        | 83,712.49<br>83,712.49    | (38,948.80)<br>(38,948.80)                      |
| EXPENDITURES                                  |                                 |                                |                           |   |                        |                        |                           |   |
| Cost of Goods Sold                            | _                               | _                              | _                         | _   | _                      | _                      | _                         | 0.00  |
| Staff Wages & Related Costs                   | 287,709.55                      | 241,963.25                     | 249,410.41                | 45,746.30                                       | 65,736.30              | 136,384.00             | 62,759.63                 | (70,647.70)                                     |
| Client Wages & Related Costs                  | 3,060.86                        | 4,832.00                       | 5,011.44                  | (1,771.14)                                      | 16.32                  |                        | 25.74                     | (7.68)  |
| Program & Office Supplies                     | 3,432.40                        | 1,750.00                       | 1,821.13                  | 1,682.40  | 1,255.39               |                        | 666.07                    | 380.39  |
| Building & Equipment Costs                    | 11,473.67                       | 14,997.85                      | 21,294.53                 | (3,524.18)                                      | 3,965.08               |                        | 8,743.15                  | (206.08)  |
| Advertising & Public Relations                | 305.07                          | 2,642.50                       | 387.45                    | (2,337.43)                                      | 171.37                 |                        | 216.46                    | (306.94)  |
| Transportation Costs                          | 21,672.45                       |                                |                           |   | 17 1:57                |                        | 0.00                      |   |
| •   |                                 | 37,696.26                      | 23,007.95                 | (16,023.81)                                     | - 204.2                | 5,201.63               |                           | (5,201.63)                                      |
| Miscellaneous Other Expenses                  | 1,709.49                        | 3,928.19                       | 922.93                    | (2,218.70)                                      | 284.37                 |                        | 530.00                    | (580.20)  |
| Depr. , ROU, & Amort. Expense  Total Expenses | 17,506.14<br>346,869.63         | 18,558.19<br><b>326,368.24</b> | 5,561.84<br>307,417.68    | (1,052.05)<br><b>20,501.39</b>                  | 5,728.67<br>77,157.50  |                        | 774.16<br>73,715.21       | (330.95)<br>( <b>76,900.79</b> )                |
|   | ·                               |                                |                           |   |                        | ·                      |                           |   |
| CHANGE IN NET ASSETS                          | 364,109.74                      | 342,004.76                     | 293,466.05                | 22,104.98                                       | (12,968.30             | (50,920.29)            | 9,997.28                  | 37,951.99                                       |
| Ī   |                                 |                                |                           |   |                        | Total Program          | ncome                     |   |
| •   |                                 |                                |                           |   |                        |                        |                           | Year-to-Date                                    |
|   |                                 |                                |                           |   | Year-to Date           | Year-to-Date           | Last Year                 | Budget Variance                                 |
|   |                                 |                                |                           |   | Actual                 | Budget                 | at This Time              | Over (Under)                                    |
| REVENUE & SUPPORT Program Service Income      |                                 |                                |                           |   | 3,673,301.75           | 3,521,223.00           | 2,887,405.01              | 152,078.75                                      |
| Total Income                                  |                                 |                                |                           |   | 3,673,301.75           |                        | 2,887,405.01              | 152,078.75                                      |
| EXPENDITURES Cost of Goods Sold               |                                 |                                |                           |   | 0.00                   | 0.00                   | 0.00                      | 0.00  |
| Staff Wages & Related Costs                   |                                 |                                |                           |   | 2,519,048.34           | 2,848,197.00           | 2,170,427.88              | (329,148.66)                                    |
| Client Wages & Related Costs                  |                                 |                                |                           |   | 25,513.18              | 25,986.00              | 24,898.54                 | (472.82)  |
| Program & Office Supplies                     |                                 |                                |                           |   | 30,888.52              | 26,346.81              | 22,504.99                 | 4,541.71  |
| Building & Equipment Costs                    |                                 |                                |                           |   | 143,096.20             | 149,264.43             | 131,970.64                | (6,168.23)                                      |
| Advertising & Public Relations                |                                 |                                |                           |   | 3,701.66               |                        | 4,990.55                  | (12,034.34)                                     |
| Transportation Costs                          |                                 |                                |                           |   | 249,340.72             |                        | 265,247.16                | (11,630.62)                                     |
| Miscellaneous Other Expenses                  |                                 |                                |                           |   | 8,943.41               |                        | 9,023.99                  | (11,816.84)                                     |
| Depr. & Amort. Expense                        |                                 |                                |                           |   | 119,065.87             |                        | 101,062.04                |   |
| Total Expenses                                |                                 |                                |                           |   | 3,099,597.90           |                        | 2,730,125.79              | (10,378.20)<br>(377,108.00)                     |
| CHANGE IN NET ASSETS                          |                                 |                                |                           |   | 573,703.88             | 44,517.10              | 157,279.22                | 529,186.75                                      |
|   |                                 |                                |                           |   |                        |                        |                           |   |
| [   |                                 | Communit                       | y Crews                   |   |                        | Productio              | n                         |   |
|   |                                 |                                |                           | Year-to-Date                                    |                        |                        |                           | Year-to-Date                                    |
|   | Year-to Date                    | Year-to-Date                   | Last Year                 | Budget Variance                                 | Year-to Date           | Year-to-Date           | Last Year                 | <b>Budget Variance</b>                          |
|   | Actual                          | Budget                         | at This Time              | Over (Under)                                    | Actual                 | Budget                 | at This Time              | Over (Under)                                    |
| REVENUE & SUPPORT                             |                                 |                                |                           |   |                        |                        |                           |   |
| Vocational (Business) Income                  | 282,367.52                      | 266,058.00                     | 263,305.42                | 16,309.52                                       | 193,659.94             | 187,376.00             | 176,830.57                | 6,283.94  |
| Total Income                                  | 282,367.52                      | 266,058.00                     | 263,305.42                | 16,309.52                                       | 193,659.94             |                        | 176,830.57                | 6,283.94  |
| EXPENDITURES                                  |                                 |                                |                           |   |                        |                        |                           |   |
| Cost of Goods Sold                            | -                               | -                              | -                         | -   | -                      |                        | -                         | -   |
| Staff Wages & Related Costs                   | 20,349.04                       | 30,546.31                      | 29,693.02                 | (10,197.27)                                     | 65,764.98              | 70,392.06              | 53,070.99                 | (4,627.08)                                      |
| Client Wages & Related Costs                  | 186,600.04                      | 187,692.00                     | 199,866.32                | (1,091.96)                                      | 112,171.53             |                        | 109,726.28                | (6,393.47)                                      |
| Program & Office Supplies                     | 2,312.32                        | 2,649.29                       | 2,706.36                  | (336.97)  | 3,530.47               |                        | 2,913.72                  | 905.47  |
| Building & Equipment Costs                    | 3,426.14                        | 5,639.55                       | 3,659.36                  | (2,213.41)                                      | 49,205.25              |                        | 35,806.37                 | 5,531.76  |
| Advertising & Public Relations                | 59.09                           | 5.81                           | 128.26                    | 53.28   | 123.49                 |                        | 254.46                    | (121.51)  |
| Transportation Costs                          | 39.09                           | 3.01                           | 120.20                    | 33.20   |                        |                        | 9,197.78                  |   |
| Miscellaneous Other Expenses                  | 404.74                          | 400.75                         | 40.04                     | (70.04)   | 8,141.45               |                        |                           | (1,402.49)                                      |
| Depr. & Amort. Expense                        | 104.74                          | 183.75                         | 49.81                     | (79.01)   | 71.07<br>31,546.37     |                        | 53.84                     | (67.81)   |
| Total Expenses                                | 212 851 37                      | 460.74<br>227 177 45           | 696.99<br>236.800.12      | (460.74)  | 31,546.3 <i>i</i>      |                        | 27,881.42                 | 123.93  |

236,800.12

26,505.30

(14,326.08)

30,635.60

270,554.61

(76,894.67)

276,605.81

(89,229.81)

238,904.86

(62,074.29)

(6,051.20)

12,335.14

Total Expenses

**CHANGE IN NET ASSETS** 

212,851.37

69,516.15

227,177.45

38,880.55

## Summarized Statement of Programs and Vocational (Business) Activities As of July 31, 2023

|  |                        | ThriftWo               | orks!                     |   | DocuShred              |                        |                           |   |  |
|--|------------------------|------------------------|---------------------------|---|------------------------|------------------------|---------------------------|---|--|
| DEVENUE & QUIDDODT                       | Year-to Date<br>Actual | Year-to-Date<br>Budget | Last Year<br>at This Time | Year-to-Date<br>Budget Variance<br>Over (Under) | Year-to Date<br>Actual | Year-to-Date<br>Budget | Last Year<br>at This Time | Year-to-Date<br>Budget Variance<br>Over (Under) |  |
| REVENUE & SUPPORT Program Service Income |                        | _                      | _                         |   |                        |                        |                           |   |  |
| Vocational (Business) Income             | 258,251.49             | 275,690.00             | 254,245.02                | (17,438.51)                                     | 218,006.24             | 189,730.00             | 158,103.84                | 28,276.24                                       |  |
| Contributions                            | -                      | · -                    | -                         | -   |                        | · -                    | -                         | <u> </u>  |  |
| Total Income                             | 258,251.49             | 275,690.00             | 254,245.02                | (17,438.51)                                     | 218,006.24             | 189,730.00             | 158,103.84                | 28,276.24                                       |  |
| EXPENDITURES                             |                        |                        |                           |   |                        |                        |                           |   |  |
| Cost of Goods Sold                       | -                      | -                      | -                         | -   | -                      | -                      | -                         | -   |  |
| Staff Wages & Related Costs              | 189,606.37             | 176,215.81             | 185,775.90                | 13,390.56                                       | 26,674.16              | 23,643.94              | 29,330.91                 | 3,030.22  |  |
| Client Wages & Related Costs             | 28,564.15              | 34,916.00              | 32,681.55                 | (6,351.85)                                      | 61,218.45              | 58,004.00              | 54,449.86                 | 3,214.45  |  |
| Program & Office Supplies                | 1,807.05               | 2,333.31               | 2,290.12                  | (526.26)  | 4,074.01               | 1,750.00               | 1,983.80                  | 2,324.01  |  |
| Building & Equipment Costs               | 40,560.42              | 38,025.05              | 38,678.31                 | 2,535.37  | 18,994.51              | 18,143.79              | 13,021.81                 | 850.72  |  |
| Advertising & Public Relations           | 2,718.73               | 5,786.69               | 2,102.97                  | (3,067.96)                                      | 1,567.32               | 4,649.19               | 1,883.38                  | (3,081.87)                                      |  |
| Transportation Costs                     | -                      |                        |                           | -   | 1,329.35               | 3,635.31               | 3,498.25                  | (2,305.96)                                      |  |
| Miscellaneous Other Expenses             | 6,079.77               | 203.00                 | 6,094.89                  | 5,876.77  | 1,141.58               | 1,219.19               | 3,355.43                  | (77.61)   |  |
| Depr. & Amort. Expense                   | 21,954.68              | 23,746.94              | 17,883.57                 | (1,792.26)                                      | 8,782.03               | 10,168.69              | 10,543.28                 | (1,386.66)                                      |  |
| Total Expenses                           | 291,291.17             | 281,226.80             | 285,507.31                | 10,064.37                                       | 123,781.41             | 121,214.11             | 118,066.72                | 2,567.30  |  |
| CHANGE IN NET ASSETS                     | (33,039.68)            | (5,536.80)             | (31,262.29)               | (27,502.88)                                     | 94,224.83              | 68,515.89              | 40,037.12                 | 25,708.94                                       |  |

|                                |              | Total Vocational (B | usiness) Income |                 | Administrative Expense & Fundraising |              |              |                        |
|--------------------------------|--------------|---------------------|-----------------|-----------------|--------------------------------------|--------------|--------------|------------------------|
|                                |              |                     |                 | Year-to-Date    |                                      |              |              | Year-to-Date           |
|                                | Year-to Date | Year-to-Date        | Last Year       | Budget Variance | Year-to Date                         | Year-to-Date | Last Year    | <b>Budget Variance</b> |
|                                | Actual       | Budget              | at This Time    | Over (Under)    | Actual                               | Budget       | at This Time | Over (Under)           |
| REVENUE & SUPPORT              |              |                     |                 |                 |                                      |              |              |                        |
| Program Service Income         | -            | -                   | _               | -               | -                                    | -            | -            | -                      |
| Vocational (Business) Income   | 952,285.19   | 918,854.00          | 852,484.85      | 33,431.19       | -                                    | -            | -            | _                      |
| Contributions                  | _            | _                   | _               | _               | 379,521.38                           | 552,111.00   | 1,281,250.66 | (172,589.62            |
| Investment Income              | -            | -                   | _               | -               | 94,251.85                            |              | (111,220.62) |                        |
| Miscellaneous Income           | -            | -                   | _               | -               | 752.53                               | 5,831.00     | 13,157.47    | (5,078.47              |
| Total Income                   | 952,285.19   | 918,854.00          | 852,484.85      | 33,431.19       | 474,525.76                           | 557,942.00   | 1,183,187.51 | (83,416.24             |
| EXPENDITURES                   |              |                     |                 |                 |                                      |              |              |                        |
| Cost of Goods Sold             | 0.00         | 0.00                | 0.00            | 0.00            |                                      |              |              | -                      |
| Staff Wages & Related Costs    | 302,394.55   | 300,798.12          | 297,870.82      | 1,596.43        | 553,543.36                           | 667,006.50   | 564,493.35   | (113,463.14            |
| Client Wages & Related Costs   | 388,554.17   | 399,177.00          | 396,724.01      | (10,622.83)     | 343.35                               | 156.00       | 218.33       | 187.35                 |
| Program & Office Supplies      | 11,723.85    | 9,357.60            | 9,894.00        | 2,366.25        | 6,523.85                             | 8,750.00     | 6,550.41     | (2,226.15              |
| Building & Equipment Costs     | 112,186.32   | 105,481.88          | 91,165.85       | 6,704.44        | 36,839.61                            | 34,020.77    | 37,271.16    | 2,818.84               |
| Advertising & Public Relations | 4,468.63     | 10,686.69           | 4,369.07        | (6,218.06)      | 19,131.42                            | 20,795.88    | 12,370.71    | (1,664.46              |
| Transportation Costs           | 9,470.80     | 13,179.25           | 12,696.03       | (3,708.45)      | -                                    |              | -            | - ·                    |
| Miscellaneous Other Expenses   | 7,397.16     | 1,744.82            | 9,553.97        | 5,652.34        | 114,492.62                           | 122,007.69   | 174,158.58   | (7,515.07              |
| Depr. & Amort. Expense         | 62,283.08    | 65,798.81           | 57,005.26       | (3,515.73)      | 42,016.56                            | 52,947.44    | 42,266.51    | (10,930.88             |
| Total Expenses                 | 898,478.56   | 906,224.17          | 879,279.01      | (7,745.61)      | 772,890.77                           | 905,684.28   | 837,329.05   | (132,793.51            |
| CHANGE IN NET ASSETS           | 53,806.63    | 12,629.83           | (26,794.16)     | 41,176.80       | (298,365.01)                         | (347,742.28) | 345,858.46   | 49,377.27              |

# Summarized Statement of Programs and Vocational (Business) Activities As of July 31, 2023

|                                | Total Activity Year-to-Date |                        |                           |   |  |
|--------------------------------|-----------------------------|------------------------|---------------------------|---|--|
|                                | Year-to Date<br>Actual      | Year-to-Date<br>Budget | Last Year<br>at This Time | Year-to-Date<br>Budget Variance<br>Over (Under) |  |
| REVENUE & SUPPORT              |                             |                        |                           |   |  |
| Program Service Income         | 3,673,301.75                | 3,521,223.00           | 2,887,405.01              | 152,078.75                                      |  |
| Vocational (Business) Income   | 952,285.19                  | 918,854.00             | 852,484.85                | 33,431.19                                       |  |
| Contributions                  | 379,521.38                  | 552,111.00             | 1,281,250.66              | (172,589.62)                                    |  |
| Investment Income              | 94,251.85                   | -                      | (111,220.62)              | 94,251.85                                       |  |
| Miscellaneous Income           | 752.53                      | 5,831.00               | 13,157.47                 | (5,078.47)                                      |  |
| Total Income                   | 5,100,112.70                | 4,998,019.00           | 4,923,077.37              | 102,093.70                                      |  |
| EXPENDITURES                   |                             |                        |                           |   |  |
| Cost of Goods Sold             | 0.00                        | 0.00                   | 0.00                      | 0.00  |  |
| Staff Wages & Related Costs    | 3,374,986.25                | 3,816,001.62           | 3,032,792.05              | (441,015.37)                                    |  |
| Client Wages & Related Costs   | 414,410.70                  | 425,319.00             | 421,840.88                | (10,908.30)                                     |  |
| Program & Office Supplies      | 49,136.22                   | 44,454.41              | 38,949.40                 | 4,681.81  |  |
| Building & Equipment Costs     | 292,122.13                  | 288,767.08             | 260,407.65                | 3,355.05  |  |
| Advertising & Public Relations | 27,301.71                   | 47,218.57              | 21,730.33                 | (19,916.86)                                     |  |
| Transportation Costs           | 258,811.52                  | 274,150.59             | 277,943.19                | (15,339.07)                                     |  |
| Miscellaneous Other Expenses   | 130,833.19                  | 144,512.76             | 192,736.54                | (13,679.57)                                     |  |
| Depr. & Amort. Expense         | 223,365.51                  | 248,190.32             | 200,333.81                | (24,824.81)                                     |  |
| Total Expenses                 | 4,770,967.23                | 5,288,614.35           | 4,446,733.85              | (517,647.12)                                    |  |
| CHANGE IN NET ASSETS           | 329,145.47                  | (290,595.35)           | 476,343.52                | 619,740.82                                      |  |