



WACOSA Fund Development Committee Meeting

Thursday, February 15, 2024

4:30-5:30

Zoom Link will be sent separately

1. Planned Giving Report
 - KPI for WACOSA Legacy Society
 - KPI for Endowment
 - i. Distribution for 2024
2. Capital Gifts Report
 - KPI report for APH and other capital gifts
3. Development Report
 - KPI's for Quarter
 - i. Review and look at trends.
 - ii. Budget vs KPI
 - iii. New Donor Management Software
 - iv. Action Items for different areas and ways to increase donations/create awareness.
 - Grants Updates
 - i. In-progress update
 - ii. Up-coming update
 - iii. Civic Organization/Other
 - Campaigns
 - i. Past campaign results and trends
 - ii. Upcoming campaigns
 - iii. Action Items for different areas and ways to increase donations/make it better.
4. Fundraising Events
 - Large Fundraiser (BASH)
 - i. Where we are at in planning process
 - ii. Action Items for event
 - Other Fundraisers
 - i. Upcoming
 - ii. Action Items
5. Other
 - Anything else that needs to be addressed.
6. Next Meeting
 - Recap all action items to review for next meeting